TSE:4568

Reference Data

(Consolidated Financial Results for Q3 FY2014)



January 30, 2015

Daiichi Sankyo Co., Ltd.

http://www.daiichisankyo.com

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1. Summary of Consolidated Statement of Profit or Loss

JPY Bn	to revenue	Q1 Results YoY	to revenue	Q2 Results YoY	to revenue	Q3 Results YoY	to revenue	Q4 Results YoY	to sales	Q3 Y7 Results	TD YoY YoY	_ <u>t</u>	FY20 to revenue Fo	
Revenue	100%	254.4 +0.7%	100%	271.0 +2.6%	100%	312.8 +8.3%			100%	838.2	32.6 +4.1%	_	100%	900.0
Cost of sales	34%	85.9 -2.0%	33%	90.2 +4.4%	37%	115.5 +12.7%			35%	291.6	15.1 +5.5%		31.1%	280.0
Gross Profit	66%	168.6 +2.1%	67%	180.7 +1.7%	63%	197.3 +5.9%			65%	546.5	17.5 +3.3%	_	68.9%	620.0
SG&A expenses	38%	96.0 -5.7%	35%	95.7 +2.4%	33%	102.4 +12.0%			35%	294.1	7.4 +2.6%		37.6%	338.0
(General expenses)*1	36%	92.7 +5.3%	34%	92.1 +1.6%	30%	94.1 -4.1%			33%	278.9	2.0 +0.7%			
(Asset related expenses)*2	1%	3.3 +13.7%	1%	3.6 +28.5%	0%	1.3 -115.1%			1%	8.2	11.2 -374.9%			
(Loss on restructuring)		-	0%	-0.0 -55.4%	2%	7.1 +245.0%			1%	7.0	-5.8 -45.0%			
R&D expenses	17%	43.2 -10.3%	17%	45.6 -2.3%	17%	53.4 +26.3%			17%	142.2	5.1 +3.7%		20.2%	182.0
Operating Profit	12%	29.4 +93.9%	15%	39.4 +5.0%	13%	41.5 -21.2%			13%	110.3	5.0 +4.7%		11.1%	100.0
Financial income/expenses Share of profit or loss of investments accounted for using the equity method		-1.1 -0.4		-1.4 -0.6		0.2 -0.1				-2.3 -1.0	8.9 -0.7			
Profit before tax	11%	27.9 +59.4%	14%	37.4 +42.1%	13%	41.6 -16.6%			13%	106.9	13.3 +14.2%		11.1%	100.0
Income taxes		9.4		5.7		-7.5				7.5	-19.2			
Profit for the year	7%	18.5	12%	31.8	16%	49.1			12%	99.4	32.4			
Profit attributable to owners of the Company	8%	20.0 +33.0%	11%	30.3 +64.4%	17%	51.9 +36.8%			12%	102.2	30.8 +43.1%		7.2%	65.0
Effective tax rate Overseas sales ratio results		34% 54%		<u>15%</u> 53%		<u>-18%</u> 49%				<u>7%</u> 52%		· -		

	Japan company, others +0.7 (Nexium +15.5, Memary +3.7, Pralia +3.4, Inavir +6.1, Loxonin -8.2, Cravit -2.9, Mevalotin -4.4, Vaccines -5.8)
B	Daiichi Sankyo Inc4.9 (Olmesartan -8.5, Welchol +2.5, Effient (alliance revenue) +1.7), Luitpold +15.1 (Venofer +4.7, Injectafer +4.5)
Revenue	Daiichi Sankyo Europe +0.9 (Olmesartan +0.3), ASCA company +7.0, Ranbaxy +12.2
L	Currency impact +25.3 (appreciation of JPY to USD and EUR +15.8, appreciation of JPY to currencies in ASCA region +2.9, appreciation of JPY to INR +6.6)
SG&A expenses	: +7.4 (Currency impact +11.2 : depreciation of JPY to USD and EUR +7.7, depreciation of JPY to currencies in ASCA region +1.1, depreciation of JPY to INR +2.5)
	Gains from sales of fixed assets -3.4 (-14.2 in FY2013 Q3)
R&D expenses	: +5.1 (Currency impact +4.2 : depreciation of JPY to USD and EUR +3.8, depreciation of JPY to currencies in ASCA region +0.0, depreciation of JPY to INR +0.3)
	Personnel related costs for business optimization in Japan etc. +13.7 (as SG&A expenses and R&D expenses +11.5)
	Loss on restructuring in Daiichi Sankyo Europe GmbH etc. in FY2014 Q3 +12.8
Financial income/expenses	: +8.9 Foreign exchange gain etc.
Income taxes	: -19.2 Increase of Profit before tax, a tax effect caused by impairment of Ranbaxy's goodwill assets in past fiscal years was recognized in FY2014 Q3
	Dividend received from U3 Pharma was considered as devaluation of book value resulted in tax benefit in FY2013 Q3
	*1 Incl. A&P expenses, Personnel expenses and other SG&A expenses *2 Incl. Depreciation, Profit or Loss from sales of non-current assets, Impairment loss etc.

2. Currency Rate	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>	Q3 <u>YTD</u>	FY2014
	Results	Results	Results	Results	Results YoY	Forecast
USD/JPY (average)	102.16	103.05	106.88		106.88 +7.49	104.02
EUR/JPY (average)	140.06	138.91	140.31		140.31 +8.07	139.46
<pre>INR/JPY (average)</pre>	1.72	1.72	1.77		1.77 +0.08	

Depreciation in JPY against USD, EUR and other currecies positively affected the FY2014 Q3 YTD results by 25.3 bil yen in revenue and 6.2 bil yen in operating profit.

Annual impact of one yen change is estimated to affect the group's FY2014 performance by; USD: revenue 2.2 bil yen, operating profit minor / EUR: revenue 0.6 bil yen, operating profit minor

^{*}Please see page 9 for Accounting Treatment when Ranbaxy Group is Unconsolidated (plan) *Please see page 1-2 of Historical Data for the IFRS based result of FY2013 (quarterly)

3. Segment Information

		Q1		Q2		Q3	Q4		Q3 YT	D	l FY	2014
Daiichi Sankyo Group	to revenue	Results YoY	to revenue	Results YoY	to revenue	Results YoY	to revenue Results YoY	to sales	Results	YoY YoY		Forecast
		1000.00	-	1000.00		101		10 0000	reconto	101 101		1 0.00001
External revenue		213.4 +1.6%		215.6 -1.2%		264.1 +8.1%			693.1	20.4 +3.0%		
Intersegment revenue		0.3		0.3		0.7			1.3	0.2		
Revenue	100%	213.7 +1.6%	100%	215.9 -1.3 %	100%	264.8 +8.2%		100%	694.4	20.6 +3.1%	100%	900.0
Cost of sales	30%	64.6 -2.0%	31%	66.2 +4.5%	34%	90.1 +16.8%		32%	220.9	14.5 +7.0%	31.1%	280.0
Gross Profit	70%	149.1 +3.2%	69%	149.7 -3.7%	66%	174.7 +4.3%		68%	473.5	6.1 +1.3%	68.9%	620.0
SG&A expenses	35%	75.6 -10.1%	37%	79.6 +5.2%	32%	84.3 +15.2%		34%	239.5	6.6 +2.8%	37.6%	338.0
(General expenses) ^{*1}	34%	73.4 +1.9%	36%	77.0 +3.5%	29%	77.7 -4.5 %		33%	228.1	0.3 +0.1%		
(Asset related expenses)*2	1%	2.1 +77.3%	1%	2.6 +110.6%	0%	-0.4 -95.6%		1%	4.3	11.6 -159.3%		
(Loss on restructuring)			0%	-0.0 -52.8%	3%	7.1 +245.0%		1%	7.0	-5.8 -45.1%		
R&D expenses	19%	41.4 -9.6%	20%	43.5 -1.7%	19%	50.8 +26.1%		20%	135.7	5.4 +4.1%	20.2%	182.0
Operating Profit	15%	32.1 +120.2%	12%	26.6 -25.1%	15%	39.5 -26.8%		14%	98.3	-5.9 -5.6%	11.1%	100.0
Financial income and expense		0.2		2.5		5.5			8.2	4.9		
Share of profit or loss of investments accounted for using the equity method		-0.3		-0.5		0.1			-0.8	-0.7		
Profit before tax	15%	32.0 +100.9%	13%	28.6 -16.4%	17%	45.1 -21.2 %		15%	105.8	-1.7 -1.5%	11.1%	100.0
Income taxes		11.6		15.0		13.8			40.4	8.9		
Profit for the year		20.5		13.6		31.3			65.4	-10.6		
Profit attributable to owners of the Company	10%	21.1 +51.9%	7%	14.3 -32.6%	12%	32.3 -23.0 %		10%	67.8	-9.3 -12.1%	7.2%	65.0
Ranbaxy Group											•	
External revenue		41.1 -3.6%		55.3 +20.9%		48.6 +9.5%			145.1	12.2 +9.2%		
Intersegment revenue		0.5		0.4		0.6			1.5	0.4		
Revenue	100%	41.6 -3.1%	100%	55.8 +20.9%	100%	49.2 +9.5%		100%	146.6	12.6 +9.4%		
Cost of sales	53%	22.0 -1.2%	44%	24.8 +4.4%	54%	26.5 +2.4%		50%	73.3	1.4 +1.9%		
Gross Profit	47%	19.6 -5.2%	56%	31.0 +38.6%	46%	22.7 +19.1%		50%	73.3	11.2 +18.1%		
SG&A expenses	47% 5%	19.6 +15.8%	27% 4%	15.3 -20.1% 2.3 -13.2%	35% 5%	17.3 -1.0% 2.7 + 29.3%		36% 5%	52.1 6.9	-1.4 -2.5% -0.4 -5.4%		
R&D expenses	-5%	1.9 -25.3% - 1.9 -263.2%	24%	13.4 +2149.5%	6%	2.7 +29.5% 2.8 -817.4%		10%	14.3	12.9 +943.3%		
Operating Profit Financial income and expense	-5%	-1.4	24%	-4.0	0%	-5.5		10%	-11.0	3.8		
Share of profit or loss of investments accounted for using the equity method		-0.0		-0.0		-0.1			-0.2	0.0		
Profit before tax	-8%	-3.4 -259.6%	17%	9.4 -199.7%	-6%	-2.8 -56.1%		2%	3.1	16.8 -122.8%		
Income taxes	-070	-1.9	1170	3.0	-070	1.5		270	2.5	7.1		
Profit for the year		-1.5		6.4		-4.3			0.6	9.8		
Profit attributable to owners of the Company	-3%	-1.4 -155.1%	11%	6.4 -202.4%	-9%	-4.3 -22.4%		0%	0.7	9.9 -107.1%		
	370	111 1001170	1170	0.1. 202.1.70	3 70	110 221170		070	<u> </u>	0.0 .0,0		
Inter-segment Transactions												
Revenue		-0.8		-0.7		-1.2			-2.8	-0.5		
Cost of sales		-0.7		-0.8		-1.1			-2.6	-0.8		
Gross Profit		-0.1		0.1		-0.2			-0.2	0.3		
SG&A expenses		0.8		0.8		0.9			2.5	2.2		
R&D expenses		-0.1		-0.1		-0.1			-0.4	0.1		
Operating Profit		-0.8		-0.6		-0.9			-2.3	-2.1		
Financial income and expense		0.1		0.1		0.2			0.5	0.2		
Share of profit or loss of investments accounted for using the equity method		-0.0		-0.0		-0.0			-0.1	-0.0		
Profit before tax		-0.7		-0.5		-0.7			-2.0	-1.9		
Income taxes		-0.3		-12.3		-22.8			-35.4	-35.2		
Profit for the year		-0.5		11.8		22.1			33.4	33.2		
Profit attributable to owners of the Company		0.2		9.6		23.9			33.8	30.2		

^{*1} Incl. A&P expenses, Personnel expenses and other SG&A expenses
*2 Incl. Depreciation, Profit or Loss from sales of non-current assets, Impairment loss etc.

4. Revenue by Business Units

		Y2014 lan(Oct)	±	Q1 Results YoY	to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Results	Q3 YTD YoY YoY	to plan
IDV D	Tidii(odi) Ti	iai i(Oot)	-	Tresuits 101	to plan	results for to plain	Tresuits 101 to plain	Tresuits 101 to plain	results	101 101	το ριαπ
JPY Bn	500.0	400.0	00.0	100.0 1.00/	000/	444.0 0.00/ 0.40/	4.45.0 4.40/ 000/		007.0	0.7 0.00/	770/
Japan Company (domestic sales)+Vaccine busines		480.0	-28.0	108.0 -1.3%	23%	114.6 -3.0% 24%	145.2 +4.1% 30%		367.8	0.7 +0.2%	
Olmetec	79.0	79.0	0.0	18.7 +12.7%	24%	19.1 -8.8% 24%	20.6 -10.1% 26%		58.4	-2.0 -3.4%	74%
Nexium	67.0	67.0	0.0	15.3 +39.4%	23%	16.8 +28.8% 25%	23.7 +46.1% 35%		55.7	15.5 +38.7%	
Loxonin	52.0	48.0	-4.0	12.2 -18.0%	26%	13.2 -16.4% 27%	13.3 -18.0% 28%		38.7	-8.2 -17.4%	
Memary	50.0	39.0	-11.0 -2.0	7.9 +19.0%	20%	8.9 +14.3% 23% 7.3 -9.7% 27%	10.8 +13.6% 28% 8.8 -13.2% 33%		27.5	3.7 +15.3%	
Cravit Rezaltas	29.0 22.0	27.0 18.0	-2.0 -4.0	6.9 -9.9% 4.5 +4.2%	26% 25%	7.3 -9.7% 27% 4.5 -3.3% 25%	8.8 -13.2% 33% 5.0 -2.2% 28%		23.0 14.1	-2.9 -11.1% -0.1 -0.6%	85% 78%
Artist	21.0	18.0	-3.0		27%	4.7 -17.7% 26%	4.7 -22.0% 26%		14.1	-3.0 -17.4%	
Mevalotin	17.0	16.0	-3.0	4.8 -11.7% 4.2 -19.9%	26%	4.1 -29.9% 26%	4.7 -22.0% 20%		12.6	-4.4 -26.1%	
	15.0	17.0	2.0	4.2 -19.5%	25%	4.4 -16.4% 26%	4.7 -15.2% 28%	· —	13.3	-2.2 -14.2%	
Omnipaque Pralia	12.0	7.0	-5.0	1.3 +250.9%	18%	1.7 +200.8% 25%	2.1 +179.6% 31%		5.1	3.4 +201.9%	
Ranmark	10.0	10.0	0.0		21%	2.6 +36.8% 26%	2.9 +23.1% 29%	·	7.6	1.8 +30.5%	
Inavir	10.0	13.0	3.0	0.3 +7.9%	2%	0.0 +38.7% 0%	7.9 +347.0% 61%	·	8.2	6.1 +302.2%	
Urief	10.0	10.0	0.0	2.7 +2.5%	27%	2.9 -1.5% 29%	3.1 -3.8% 31%	<u> </u>	8.7	-0.1 -1.1%	87%
Teneria	not disclosed not		0.0	1.5 N.M	-	1.8 N.M -	2.2 N.M -		5.5	4.6 N.M	-
Lixiana	not disclosed not			0.1 +2.5%		0.1 +7.5% -	1.9 N.M -		2.1	1.8 N.M	_
Effient	not disclosed not			0.2 -		0.1	0.2		0.5	0.5 -	_
Daiichi Sankyo Espha products	not disclosed not			3.5 +18.4%		3.3 +10.1% -	4.8 +25.1% -		11.6	1.8 +18.4%	
Vaccines business	not disclosed not	t disclosed		5.8 -37.5%	-	6.7 -18.5% -	13.1 -5.7% -		25.6	-5.8 -18.4%	-
Daiichi Sankyo Healthcare (OTC)	48.0	48.0	0.0	9.4 -4.0%	20%	13.3 +1.3% 28%	14.3 +1.2% 30%		37.0	-0.0 -0.0%	77%
Daiichi Sankyo, Inc. (US)	164.0	161.0	-3.0	41.6 -10.8%	26%	36.5 -8.4% 23%	48.1 +7.9% 30%		126.2	-4.9 -3.7%	78%
Olmesartan	105.0	98.0	-7.0	25.7 -16.4%	26%	21.5 -17.4% 22%	29.7 +3.6% 30%		76.9	-8.5 -10.0%	
Benicar/Benicar HCT	77.0	71.0	-6.0	18.9 -20.6%	27%	15.1 -25.1% 21%	21.0 -2.9% 30%		55.0	-10.6 -16.2%	
Azor	17.0	17.0	0.0	4.1 -10.6%	24%	3.9 +3.5% 23%	5.4 +22.0% 32%		13.4	0.6 +4.8%	
Tribenzor	9.0	10.0	1.0	2.7 +15.6%	27%	2.5 +19.6% 25%	3.3 +25.9% 34%		8.5	1.5 +20.7%	
Welchol	41.0	44.0	3.0	11.3 -0.7%	26%	10.5 +8.7% 24%	13.4 +14.6% 30%		35.1	2.5 +7.6%	
Effient (alliance revenue)	not disclosed not	t disclosed		4.2 +6.1%	-	4.2 +16.6% -	4.6 +21.7% -		13.1	1.7 +14.6%	, -
Luitpold Pharmaceuticals, Inc. (US)	50.0	53.0	3.0	12.5 +54.3%	24%	14.3 +40.3% 27%	16.2 +69.2% 31%		42.9	15.1 +54.3%	81%
Venofer	19.0	26.0	7.0	7.2 +45.6%	28%	7.0 +3.8% 27%	8.6 +34.0% 33%		22.8	4.7 +25.9%	88%
Injectafer	10.0	7.0	-3.0	1.5 -	21%	1.5 +508.2% 21%	2.2 +586.7% 31%		5.1	4.5 +813.3%	5 73%
Daiichi Sankyo Europe GmbH	81.0	84.0	3.0	24.5 +29.0%	29%	20.0 -6.5% 24%	20.1 -13.8% 24%		64.6	0.9 +1.4%	77%
Olmesartan	63.0	66.0	3.0		30%	15.7 -6.8% 24%	14.8 -21.0% 22%		50.2	0.3 +0.7%	
Olmetec/Olmetec Plus	36.0	38.0	2.0		29%	9.3 -19.5% 25%	8.6 -32.1% 23%		29.0	-5.1 -14.8%	
Sevikar	16.0	17.0	1.0	5.3 +77.8%		4.2 +37.7% 25%	3.9 -1.3% 23%		13.5	3.4 +34.3%	
Sevikar HCT	9.0	10.0	1.0	3.3 +111.1%		2.1 -1.1% 21%	2.2 +10.7% 22%		7.7	1.9 +34.1%	
Efient (alliance revenue and others)	not disclosed not		1.0	1.2 +0.3%	-	1.2 +5.4% -	1.3 +7.3% -		3.7	0.2 +4.4%	
				1.12 1.01070						0.2	
Asia, South and Central America (ASCA)	59.0	64.0	5.0	15.1 +18.6%	24%	14.8 +5.0% 23%	18.9 +26.3% 30%		48.9	7.0 +16.8%	76%
Daiichi Sankyo China	not disclosed not			5.4 +14.3%	-	6.1 +24.6% -	7.3 +37.3% -		18.9	3.9 +25.9%	
Daiichi Sankyo Taiwan	not disclosed not			1.2 +9.6%	_	1.1 +4.7% -	1.2 +9.3% -		3.6	0.3 +7.9%	
Daiichi Sankyo Korea	not disclosed not			2.7 +51.3%	_	1.7 -23.9% -	2.0 -23.0% -	-	6.4	-0.2 -3.2%	-
Daiichi Sankyo (Thailand)	not disclosed not			0.7 +89.2%	-	0.9 +108.0% -	1.0 +34.1% -		2.6	1.1 +67.7%	, -
Daiichi Sankyo Brasil Farmacêutica	not disclosed not			2.3 +34.2%	-	2.0 -1.5% -	2.6 +31.9% -		6.9	1.2 +20.8%	
Daiichi Sankyo Venezuela	not disclosed not			1.2 -0.9%	-	1.8 +0.6% -	2.9 +95.8% -		6.0	1.4 +31.7%	
Ranbaxy Group	not disclosed no	t disclosed		41.1 -2.9%	-	55.3 +20.0% -	48.6 +9.5% -		145.1	12.2 +9.2%	-

[Reference] Revenue in Local Currency

	FY2014			Q1			Q2			Q3			Q4			Q3 YTD		
	Plan(Jul) P		±	Results	YoY	to plan	Results	YoY	to plan	Results	YoY	to plan	Results	YoY	to plan	Results	YoY Yo	Y to plan
LIOD M																		
USD Mn	4.040	4 = 40		407	40 =0/	000/	054	40.007	000/	100.0	4.007	0T 0/				4 404	100 10	
Daiichi Sankyo, Inc. (US)	1,640	1,548	-92		7 -13.7%			-12.9%	23%		-4.8%	27%				1,181	-138 -10.	
Olmesartan	1,050	942	-108	25′		27%		-21.4%	22%	262		28%				720	-140 -16.	
Benicar/Benicar HCT	770	683	-87		5 -23.3%			-28.9%	21%		-14.2%					514	-145 -22.	
Azor	170	163	-7		-13.6%		38		23%		+8.2%					125	-3 -2.6	
Tribenzor	90	96	6		3 +11.7%			+13.8%	25%		+11.4%					80	9 +12.	
Welchol	410	423	13	111	-4.0%	26%	101	+3.5%	24%	117	+1.1%	28%				329	0 +0.0	% 78%
Effient (alliance revenue)	not disclosed not	t disclosed		42	2 +2.5%	-	41	+11.0%	-	40	+6.7%	-				123	8 +6.6	% -
USD Mn																		
Luitpold Pharmaceuticals, Inc. (US)	500	510	10	122	2 +49.1%	24%	137	+33.7%	27%	142.0	+49.2%	28%				402	122 +43.	5% 79%
Venofer	190	250	60	70	+40.8%	28%	68	-1.2%	27%	75	+18.0%	30%				213	31 +17.	1% 85%
Injectafer	100	67	-33	14	1 -	21%	14	+478.5%	21%	19	+508.9%	29%				48	42 +749	3% 71%
•																		
EUR Mn																		
Daiichi Sankyo Europe GmbH	579	602	23	175	+18.8%	29%	146	-11.0%	24%	140.0	-18.1%	23%				460	-21 -4.4	<mark>%</mark> 76%
Olmesartan	450	473	23	14	1 +26.6%	30%	114	-11.2%	24%	103	-25.2%	22%				357	-19 -5.1	<mark>%</mark> 76%
Olmetec/Olmetec Plus	257	272	15	79	+4.2%	29%	68	-23.4%	25%	60	-35.7%	22%				207	-51 -19.	<mark>7%</mark> 76%
Sevikar	114	122	8	38	3 +63.7%	31%	31	+31.3%	25%	27	-6.8%	22%				96	20 +26.	6% 79%
Sevikar HCT	64	72	8	24	4 +94.3%	33%	15	-5.7%	21%	15	+5.1%	22%				55	11 +26.	4% 76%
Efient (alliance revenue and others)	not disclosed not	t disclosed			3 -7.7%	-	8	+0.3%	-	9	+2.6%	-				26	0 -1.6	% -
,	,																	
INR Bn																		
Ranbaxy Group	not disclosed no	t disclosed		24	4 -3.4%	-	32	+23.4%	-	26.0	-6.8%	-				82	3 +4.3	% -

5. Revenue of Global Products

	_																	
		FY2014			Q1		Q2			Q3			Q4			Q3 Y	TD	
	Plan(Jul) F	Plan(Oct)	<u>±</u>	Results	YoY	to plan	Results YoY	to plan	Results	YoY	to plan	Results	YoY	to plan	Results	YoY	YoY	to plan
JPY Bn																		
Olmesartan	289.0	284.0	-5.0	75.8	+3.6%	27%	66.5 -10.7%	23%	77.6	-5.2%	27%				219.9	-8.0	-3.5%	77%
Olmetec (JPN)	79.0	79.0	0.0	18.7	+12.7%	24%	19.1 -8.8%	24%	20.6	-10.1%	26%				58.4	-2.0	-3.4%	74%
Rezaltas (JPN)	22.0	18.0	-4.0	4.5	+4.2%	25%	4.5 -3.3%	25%	5.0	-2.2%	28%				14.1	-0.1	-0.6%	78%
Benicar/Benicar HCT (US)	77.0	71.0	-6.0	18.9	-20.6%	27%	15.1 -25.1%	21%	21.0	-2.9%	30%				55.0	-10.6	-16.2%	77%
Azor (US)	17.0	17.0	0.0	4.1	-10.6%	24%	3.9 +3.5%	23%	5.4	+22.0%	32%				13.4	0.6	+4.8%	79%
Tribenzor (US)	9.0	10.0	1.0	2.7	+15.6%	27%	2.5 +19.6%	25%	3.3	+25.9%	34%				8.5	1.5 -	+20.7%	85%
Olmetec/Olmetec Plus (EU)	36.0	38.0	2.0	11.1	+13.2%	29%	9.3 -19.5%	25%	8.6	-32.1%	23%				29.0	-5.1	-14.8%	76%
Sevikar (EU)	16.0	17.0	1.0	5.3	+77.8%	32%	4.2 +37.7%	25%	3.9	-1.3%	23%				13.5	3.4 -	+34.3%	79%
Sevikar HCT (EU)	9.0	10.0	1.0	3.3	+111.1%	33%	2.1 -1.1%	21%	2.2	+10.7%	22%				7.7	1.9 -	+34.1%	77%
Other subsidiaries, export, etc	24.0	24.0	0.0	7.1	-0.3%	30%	5.8 -3.5%	24%	7.4	+15.0%	31%				20.3	2.3 -	+12.6%	85%
Prasugrel	not disclosed no	ot disclosed		5.8	-0.5%	-	5.9 +17.2%	, -	6.7	+32.5%	-				18.4	1.5	+9.0%	-
Effient alliance revenue (US)	not disclosed no	ot disclosed		4.2	+6.1%	-	4.2 +16.6%	, -	4.6	+21.7%	-				13.1	1.7 -	+14.6%	-
Efient alliance revenue and others (EU)	not disclosed no	ot disclosed		1.2	+0.3%	-	1.2 +5.4%	-	1.3	+7.3%	-				3.7	0.2	+4.4%	-
Effient (JPN)	not disclosed no	ot disclosed		0.2	-	-	0.1 -	-	0.2	-	-				0.5	0.5	-	-
Other subsidiaries, export, etc	not disclosed no	ot disclosed		0.2	-60.6%	-	0.4 +12.3%	, -	0.5	-51.0%	-				1.1	-0.8	-42.1%	-

6. Number of Employees

	Mar 2014 Results	Jun 2013 Results	Sep 2013 Results	Dec 2013 Results	Mar 2014 Results
Total Number of Employees	32,791	32,725	32,617	32,823	
Japan	9,145	9,290	9,201	9,171	
Overseas	23,646	23,435	23,416	23,652	
Daiichi Sankyo Group	17,256	17,362	17,298	17,239	
Ranbaxy Group	15,535	15,363	15,319	15,584	

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7. Consolidated Statement of Financial Position

(Billions of yen)

	Mar 2014	Dec 2014	YoY	Notes
Assets				
Current assets				
Cash and cash equivalents	183.1	227.0	44.0	
Trade and other receivables	269.2	327.1	57.9	
Other financial assets	324.2	187.8	-136.4	Daiichi Sankyo -170.9 Bn
Inventories	189.4	194.0	4.6	
Other current assets	24.8	17.0	-7.8	
Total current assets	990.6	952.9	-37.7	
Non-current assets				
Property,plant and equipment	316.3	330.3	14.0	
Goodwill	85.5	112.1	26.6	
Intangible assets	171.4	236.7	65.3	Newly added +60.4 Bn
Investments accounted for using the equity method	2.6	2.1	-0.5	
Other financial assets	141.6	157.3	15.7	
Deferred tax assets	122.6	148.6	26.1	
Other non-current assets	23.5	24.4	0.9	
Total non-current assets	863.4	1,011.5	148.1	
Total assets	1,854.0	1,964.4	110.4	

(Billions of yen)

	Mar 2014	Dec 2014	YoY	Notes
Liabilities and equity				
Current liabilities				
Trade and other payables	245.4	266.7	21.2	
Bonds and borrowings	160.3	124.7	-35.7	Daiichi Sankyo -70.0 Bn (Payment and Redemption -90.0 Bn, Transfer from non-current liabilities +20.0 Bn), Ranbaxy +34.3 Bn
Other financial liabilities	15.1	11.8	-3.4	
Income taxes payable	5.6	7.2	1.6	
Provisions	22.7	28.7	6.0	
Other current liabilities	12.0	21.4	9.4	
Total current liabilities	461.2	460.4	-0.8	
Non-current liabilities				
Bonds and borrowings	263.3	224.6	-38.7	Daiichi Sankyo -20.0 Bn (Transfer to current liabilities -20.0 Bn), Ranbaxy -18.7 Bn
Other financial liabilities	14.2	8.7	-5.5	
Post employment benefit liabilities	8.9	9.2	0.3	
Provisions	3.7	3.8	0.0	
Deferred tax liabilities	39.8	60.7	20.8	
Other non-current liabilities	55.3	62.2	6.9	
Total non-current liabilities	385.3	369.1	-16.2	
Total liabilities	846.5	829.5	-17.0	
Equity				
Equity attributable to owners of the Company				
Share capital	50.0	50.0	0.0	
Capital surplus	105.3	105.3	0.0	
Treasury shares	-14.4	-14.2	0.2	
Other components of equity	121.8	188.8	67.1	Exchange differences on translation of foreign operations +55.9 Bn, Financial assets measured at fair value through other comprehensive income +11.1 Bn
Retained earnings	717.3	777.0	59.7	Profit for the year(owners of the Company) +102.2 Bn, Dividends -42.2 Bn
Total equity attributable to owners of the Company	979.9	1,106.9	127.0	
Non-controlling interests				
Non-controlling interests	27.6	28.0	0.4	
Total equity	1,007.5	1,134.9	127.4	
Total liabilities and equity	1,854.0	1,964.4	110.4	

8. Consolidated Statement of Cash Flows

(Billions of yen)

FY2013 Q3	FY2014 Q3	YoY	Notes
Results	Results		
93.7	106.9	13.3	
36.0	39.4	3.4	
-36.8	-38.7	-1.9	
-55.2	7.0	62.2	FY2013: Ranbaxy payment for settlement expenses (-49.8 Bn)
-46.6	-18.2	28.4	
-8.9	96.4	105.3	
-73.1	151.2	224.3	
-28.5	-62.6	-34.1	
_	-33.5	-33.5	FY2014: Acquisition of Ambit Biosciences Corp.
1.2	2.7	1.6	
-100.4	57.9	158.3	
161.2	45.6	-115.6	
-34.7	-134.9	-100.2	
-42.2	-42.3	-0.0	
-0.8	-0.5	0.3	
83.5	-132.0	-215.5	
-25.8	22.3	48.1	
191.1	183.1	-8.1	
18.3	21.7	3.3	
183.7	227.0	43.3	
	93.7 36.0 -36.8 -55.2 -46.6 -8.9 -73.1 -28.5 - 1.2 -100.4 161.2 -34.7 -42.2 -0.8 83.5 -25.8 191.1 18.3	Results Results 93.7 106.9 36.0 39.4 -36.8 -38.7 -55.2 7.0 -46.6 -18.2 -8.9 96.4 -73.1 151.2 -28.5 -62.6 - -33.5 1.2 2.7 -100.4 57.9 161.2 45.6 -34.7 -134.9 -42.2 -42.3 -0.8 -0.5 83.5 -132.0 -25.8 22.3 191.1 183.1 18.3 21.7	Results Results 93.7 106.9 13.3 36.0 39.4 3.4 -36.8 -38.7 -1.9 -55.2 7.0 62.2 -46.6 -18.2 28.4 -8.9 96.4 105.3 -73.1 151.2 224.3 -28.5 -62.6 -34.1 - -33.5 -33.5 1.2 2.7 1.6 -100.4 57.9 158.3 161.2 45.6 -115.6 -34.7 -134.9 -100.2 -42.2 -42.3 -0.0 -0.8 -0.5 0.3 83.5 -132.0 -215.5 -25.8 22.3 48.1 191.1 183.1 -8.1 18.3 21.7 3.3

9. Accounting Treatment when Ranbaxy Group is Unconsolidated (Planned)

Accounting Treatment in Consolidated Statement of Profit or Loss

Accounting Treating	icht in Gonsonaa	ica otatement or i
	Currently	RLL When unconsolidated
[Continuing operation] Revenue	DS+RLL	DS* ¹
Operating profit	DS+RLL	DS* ¹
Profit before tax	DS+RLL	DS* ¹
Profit for the year	DS+RLL	DS* ¹
[Discontinued operation] Profit for the year	-	RLL* ² Gain on valuation ^{*3}
Profit for the year	-	DS+RLL

*DS: Daiichi Sankyo Group RLL: Ranbaxy Group

- 1. The Ranbaxy Group's operating results will be excluded from the continuing operation.
- 2. The Ranbaxy Group's operating results will be recorded as profit for the year from the discontinued operation.
- 3. Gain on valuation from the exchange of Ranbaxy and Sun Pharma shares (the difference between the market value of Sun Pharma shares and the portion of the premerger equity of Ranbaxy Group that is the Company's interest outside the noncontrolling interest) will be included in profit for the year from the discontinued operation.

Accounting Treatment in Consolidated Statement of Financial Position

	Currently	RLL When unconsolidated
Current assets	DS+RLL	DS* ¹
Non-current assets	DS+RLL	DS* ¹ Sun Pharma shares ^{*2}

	Currently	RLL When unconsolidated
Current liabilities	DS+RLL	DS* ¹
Non-current liabilities	DS+RLL	DS* ¹ Deferred tax liabilities, etc. ^{*4}
Equity	DS+RLL*3	DS+RLL* ³ Retained earnings, etc. ^{*4}

- 1. The Ranbaxy Group's assets and liabilities will be excluded.
- 2. Sun Pharma shares in the exchange with Ranbaxy shares will be recorded at their market value as investment securities under non-current assets.
- 3. Of the equity of Ranbaxy Group, the non-controlling interest outside the Company's interest will be excluded. The Company's interest will not be excluded.
- 4. The difference between the market value of Sun Pharma shares and the pre-merger equity of Ranbaxy Group (the Company's interest outside the non-controlling interest) will be recorded in equity (retained earnings, etc.) and liabilities (deferred tax liabilities, etc.).

10. Summary of Product Outlines

Brand Name	Generic Name	Therapeutic Category	Launched	Origin	Marketing Alliance	
Japan Company (domestic sales)						
Olmetec	olmesartan	antihypertensive	2004	Daiichi Sankyo		
Nexium	esomeprazole	proton pump inhibitor	2011	AstraZeneca	AstraZeneca	
Loxonin			1986	Daiichi Sankyo		
Loxonin Poultice	lovenrefer	analysais and anti inflammatory	2006	Lead Chemical		
Loxonin Tape	loxoprofen	analgesic and anti-inflammatory	2008	Lead Chemical		
Loxonin Gel			2010	Daiichi Sankyo		
Memary	memantine	treatment for Alzheimer's Disease	2011	Merz		
Cravit	levofloxacin	antibacterial	1993	Daiichi Sankyo		
Rezaltas	olmesartan / azelnidipine	antihypertensive	2010	Daiichi Sankyo		
Artist	carvedilol	antihypertensive	1993	Roche		
Mevalotin	pravastatin	antihyperlipidemic	1989	Daiichi Sankyo		
Omnipaque	iohexol	contrast medium	1987	GE Healthcare		
Pralia	denosumab	anti-RANKL antibody	2013	Amgen		
Ranmark	denosumab	anti-RANKL antibody	2012	Amgen	AstraZeneca	
Inavir	laninamivir	anti-influenza	2010	Daiichi Sankyo		
Urief	silodosin	treatment for dysuria	2006	Kissei	Kissei	
Tenelia	teneligliptin	type 2 diabetes	2012	Mitsubishi Tanabe	Mitsubishi Tanabe	
Lixiana	edoxaban	anticoagulant Direct Oral Factor Xa Inhibitor	2011	Daiichi Sankyo		
Effient	prasugrel	antiplatelet	2014	Daiichi Sankyo Ube Industries		
Daiichi Sankyo, Inc. (US)						
Olmesartan Benicar Benicar HCT Azor Tribenzor	olmesartan olmesartan / hydrochlorothiazide olmesartan / amlodipine olmesartan / amlodipine / hydrochlorothiazide	antihypertensive	2002 2003 2007 2010	Daiichi Sankyo		
Welchol	colesevelam	antihyperlipidemic / type 2 diabetes	2000	Genzyme		
Effient	prasugrel	antiplatelet	2009	Daiichi Sankyo Ube Industries	Lilly	
Luitpold Pharmaceuticals, Inc. (US)						
Venofer	iron sucrose injection	iron deficiency anemia	2000	Vifor Pharma	Fresenius	
Injectafer	ferric carboxymaltose injection	iron deficiency anemia	2013	Vifor Pharma		
Olmesartan Olmetec			2002			
Olmetec Olmetec Plus Sevikar Sevikar HCT	olmesartan olmesartan / hydrochlorothiazide olmesartan / amlodipine olmesartan / amlodipine / hydrochlorothiazide	antihypertensive	2002 2005 2009 2010	Daiichi Sankyo	Menarini Pfizer Nycomed	
Efient	prasugrel	antiplatelet	2009	Daiichi Sankyo Ube Industries	Lilly	

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11. Major R&D Pipeline (Innovative pharmaceuticals)

♦ Launched/Approved

Generic Name	Class	Indication	Reg	gion Status	Remarks	
Edoxaban		Atrial Fibrillation (AF)	JP	<u>Launched</u>	Approved Sep 2014, <u>Dec 2014</u>	
	Factor Xa inhibitor	Athai Fibhilation (AF)	<u>US</u>	<u>Approved</u>	<u>Jan 2015</u>	
	Facior Aa ininibilor	\/ana.ua thuamhaamhaliam (\/TT\)	JP	Launched	Approved Sep 2014, Dec 2014	
		Venous thromboembolism (VTE)	<u>US</u>	<u>Approved</u>	Jan 2015	

The once daily oral anti coagulant (FXa inhibitor) discovered by Daiichi Sankyo. Edoxaban specifically, reversibly and directly inhibits the enzyme, Factor Xa, a clotting factor in the blood. Launched in Japan in July 2011 as the prevention of venous thromboembolism (VTE) in patients with total knee arthroplasty, total hip arthroplasty and hip fracture surgery.

Underline: change after FY2014 2Q Financial Announcement in October 2014

♦ Filed

	Class	Target indication	Region	Filing year/month
		Atrial Fibrillation (AF)	EU	Jan 2014
doxaban	Factor Xa inhibitor	Atrial Fibrillation (AF)	EU Others EU	CH (14/2*), BR (14/6) TW (14/7), KR (14/9) * means February, 2014, ditto
				Jan 2014
		Venous thromboembolism (VTE)	Others	CH (14/2), BR (14/6) TW (14/7), KR (14/9)

The once daily oral anti coagulant (FXa inhibitor) discovered by Daiichi Sankyo. Edoxaban specifically, reversibly and directly inhibits the enzyme, Factor Xa, a clotting factor in the blood. Launched in Japan in July 2011 as the prevention of venous thromboembolism (VTE) in patients with total knee arthroplasty, total hip arthroplasty and hip fracture surgery.

<u>Levofloxacin</u> <u>New quinolone</u> <u>Infection disease</u> <u>Infection disease</u> <u>Infection disease</u>

Levofloxacin injection formation, which was launched in 2011 for the treatment in respiratory tract infection. As LCM programme, the trials for urinary tract infection, surgical infection and gynecological infection are completed.

Underline: change after FY2014 2Q Financial Announcement in October 2014

◆ Under development (Phase1-3)

Generic Name / Project code number	Class	Target indication	Sta	age	Remarks
		Ischemic stroke	JP	P3	additional indication
Prasugrel	Anti-platelet agent	Sickle cell disease	US	P3	additional indication
Danaarinaah	Anti DANIZI antibodi	Breast cancer adjuvant	JP	P3	additional indication
Denosumab	Anti-RANKL antibody	Rheumatoid arthritis	JP	P3	additional indication
Tivantinib	MET inhibitor	Hepatocellular cancer	US/EU	P3	
Nimotuzumab	Anti-EGFR antibody	Gastric cancer	JP	P3	
Minotuzumab	Anti-LGFK antibody	Esophageal cancer	JP	P1	
Vemurafenib	BRAF inhibitor	Melanoma adjuvant	US/EU	P3	additional indication
		Colorectal cancer	US/EU	P2	additional indication
Quizartinib	FLT3-ITD inhibitor	Acute myeloid leukemia	<u>US/EU</u>	<u>P3</u>	
		Fibromyalgia	US/EU	P3	
Mirogabalin	α2δ ligand	Diabetic peripheral neuropathic pain (DPNP)	JP/Asia	<u>P3</u>	
		Postherpetic neuralgia (PHN)	JP/Asia	<u>P3</u>	
Hydromorphone	opioid mu-receptor agonist	Cancer pain	JP	P3	
CHS-0214	TNF α inhibitor	Rheumatoid Arthritis	JP	P3	etanercept biosimilar
CL-108	opioid mu-receptor agonist combination	Acute pain	US	P3	co-develop with Charleston Laboratories
CS-3150	MR antagonist	Hypertension	JP	P2b	
CS-3130		Diabetic nephropathy	JP	<u>P2b</u>	
DS-8500	GPR119 agonist	Diabetes	JP	P2	
		Non small cell lung cancer	US/EU	P2	
		Non small cell lung cancer	JP	P1	
Patritumab	Anti-HER3 antibody	Breast cancer	US	P2	
		Breast cancer	JP	P1	
		Head & Neck cancer	<u>EU</u>	<u>P1</u>	
		Acute myeloid leukemia	US	P2	
PLX3397	Fms/Kit/Flt3-ITD inhibitor	Glioblastoma	US	P2	
I EX3391		Melanoma	US	P2	
		Pigmented villonodular synovitis	US	P1	
SUN13837	Modulator of bFGF signaling system	Spinal cord injury	US/EU	P2	
GE-145	X-ray contrast media	Angiography	JP	P2	
Laninamivir	Neuraminidase inhibitor	Influenza	US/EU	P2	out-licensing with Biota
DS-1040	TAFla inhibitor	Acute ischemic stroke	-	P1	
U3-1565	Anti-HB-EGF antibody	Solid cancer	US/JP	P1	
DS-7423	PI3K/mTOR inhibitor	Solid cancer	US/JP	P1	

Underline: change after FY2014 2QFinancial Announcement in October 2014

◆ Under development (Phase1-3)

Generic Name / Project code number	Class	Target indication	St	age	Remarks
DS-3078	mTOR inhibitor	Solid cancer, lymphoma	US/EU	P1	
DS-3032	MDM2 inhibitor	Solid cancer, lymphoma	US/ <u>JP</u>	P1	
PLX7486	Fms/Trk inhibitor	Solid cancer	US	P1	
DS-8895	Anti-EPHA2 antibody	Solid cancer	JP	P1	
DS-8273	Anti-DR5 antibody	Solid cancer	US	P1	
PLX8394	BRAF inhibitor	Solid cancer, leukemia	US	P1	
DS-6051	NTRK/ROS1 inhibitor	Solid cancer	US	P1	
<u>DS-5573</u>	Anti-B7-H3 antibody	Solid cancer	<u>JP</u>	<u>P1</u>	
PLX5622	FMS kinase inhibitor	Rheumatoid arthritis	-	P1	
DS-1093	HIF-PH inhibitor	Anemia of chronic kidney disease	-	P1	
DS-3801	GPR 38 agonist	Chronic obstipation	-	P1	
DS-1971	Pain	Chronic pain	-	P1	
<u>DS-1501</u>	Anti-Siglec-15 antibody	<u>Osteoporosis</u>	-	<u>P1</u>	

Underline: change after FY2014 2QFinancial Announcement in October 2014

◆ Stage-up (major changes from the FY2014 2Q financial announcement in October 2014)

Generic Name / Project code number	Class	Target indication	Curr	ent stage	Remarks	
		Atrial Fibrillation (AF)	JP	Launched		
Edovobos		Atrial Fibrillation (AF)	US	Approved		
Edoxaban	FXa inhibitor	Manage through a grahaliana (MTC)	JP	Launched		
		Venous thromboembolism (VTE)	US	Approved		
Levofloxacin	New quinolone	Infectious disease	JP	Filed	Injection, additional Indication	
Quizartinib	FLT3-ITD inhibitor	Acute myeloid leukemia	US/EU	P3		
Miragobalia / DC FECE	a O S limon d	Diabetic peripheral neuropathic pain	JP/Asia	P3		
Mirogabalin / DS-5565	α2δ ligand	Postherpetic neuralgia	JP/Asia	P3		
00.0450	MD antagonist	Hypertension	JP	P2b		
CS-3150	MR antagonist	Diabetic nephropathy	JP	P2b		
Patritumab	Anti-HER3 antibody	Head & Neck cancer	EU	P1		
DS-5573	Anti-B7-H3 antibody	Solid cancer	JP	P1		
DS-1501	Anti-Siglec-15 antibody	Osteoporosis	-	P1		

♦ Major R&D Pipeline Table
As of January, 2015

Therapeutic Area	Phase1	Phase2	Phase3	Application
Cardiovascular - Metabolics	DS-1040 (Acute ischemic stroke / TAFIa inhibitor)	CS-3150 (JP) (Hypertension / MR antagonist) CS-3150 (JP) (Diabetic nephropathy / MR antagonist) DS-8500 (JP) (Diabetes / GPR119 agonist)	Prasugrel (JP) (CS-747 / ischemic stroke / anti-platelet agent) Prasugrel (US) (CS-747 / sickle cell disease / anti-platelet agent)	Edoxaban (US) (DU-176b / AF / oral factor Xa inhibitor) Edoxaban (EU/Others) (DU-176b / AF / oral factor Xa inhibitor) Edoxaban (US) (DU-176b / VTE / oral factor Xa inhibitor) Edoxaban (EU/Others) (DU-176b / VTE / oral factor Xa inhibitor)
Oncology	U3-1565 (US/JP) (Anti-HB-EGF antibody) DS-7423 (US/JP) (PI3K/mTOR inhibitor) DS-3078 (US/EU) (mTOR inhibitor) DS-3032 (US/JP) (MDM2 inhibitor) PLX7486 (US) (Fms/Trk inhibitor) DS-8895 (JP) (Anti-EPHA2 antibody) DS-8273 (US) (Anti-DR5 antibody) PLX8394 (US) (BRAF inhibitor) DS-6051 (US) (NTRK/ROS1 inhibitor) DS-5573 (JP) (Anti-B7-H3 antibody)	Patritumab (US/EU) (U3-1287 / anti-HER3 antibody) Vemurafenib (US/EU) (PLX4032 / BRAF inhibitor) PLX3397 (US) (Fms/Kit/Flt3-ITD inhibitor)	Tivantinib (US/EU) (ARQ 197 / HCC / MET inhibitor) Denosumab (JP) (AMG 162 / breast cancer adjuvant / anti-RANKL antibody) Nimotuzumab (JP) (DE-766 /Gastric cancer / anti-EGFR antibody) Vemurafenib (US/EU) (PLX4032 / melanoma adjuvant / BRAF inhibitor) Quizartinib (US/EU) (AC220 / AML / FLT3-ITD inhibitor)	
Others	PLX5622 (Rheumatoid arthritis / FMS kinase inhibitor) DS-1093 (Anemia of chronic kidney disease/HIF-PH inhibitor) DS-3801 (Chronic obstipation/GPR 38 agonist) DS-1971 (Chronic pain) DS-1501 (Anti-Siglec-15 antibody)	SUN13837 (US/EU) (Spinal cord injury / Modulator of bFGF signaling system) Laninamivir (US/EU) (CS-8958 / anti-influenza / Out licensing with Biota) loforminol (JP) (GE-145 / X-ray contrast media/Angiography)	Mirogabalin (US/EU) (DS-5565 /Fibromyalgia / α2δ ligand) Mirogabalin (JP/Asia) (DS-5565 / DPNP / α2δ ligand) Mirogabalin (JP/Asia) (DS-5565 / PHN / α2δ ligand) Denosumab (JP) (AMG 162 / Rheumatoid arthritis / anti-RANKL antibody) Hydromorphone (JP) (DS-7113 / Cancer pain/ opioid mu-receptor agonist) CHS-0214 (JP) (Etanercept BS/ Rheumatoid arthritis / TNFa inhibitor) CL-108 (US) (Acute pain / opioid mu-receptor agonist)	Levofloxacin (JP) (DR-3355 / anti-infection / New quinolone)

Cardiovascular-Metabolics

[Project after Phase 2]

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Edoxaban	DU-176b	Oral	Factor Xa inhibitor	- Atrial fibrillation (AF) - Venous thromboembolism (VTE)	Daiichi Sankyo	Lixiana (JP) LIXIANA (EU, Planned) SAVAYSA (US)

<Summary>

The once daily oral anti coagulant (FXa inhibitor). Edoxaban specifically, reversibly and directly inhibits the enzyme, Factor Xa, a clotting factor in the blood. Launched in Japan in July 2011 as the prevention of venous thromboembolism (VTE) in patients with total knee arthroplasty, total hip arthroplasty and hip fracture surgery.

- [JP] Launched for the prevention of VTE after major orthopedic surgery in July-2011. Brand name: Lixiana
- Hokusai-VTE (VTE) P3 study was presented at ESC 2013.
- ENGAGE AF-TIMI 48 (AF) P3 study was presented at AHA 2013.
- · NDA for AF/VTE indication Approved (JP: Sep 2014, US: Jan 2015), Filed (EU: Jan 2014)

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Prasugrel	CS-747	Oral	Anti-platelet agent	- Ischemic stroke - Sickle cell disease	Daiichi Sankyo Ube Industries	Effient (US, Asia) Efient (JPN, EU)

<Summary>

The oral antiplatelet agent. Prasugrel helps keep blood platelets from clumping together and developing a blockage in an artery

- Co-development with Eli Lilly in the US and EU, development by Daiichi Sankyo in Japan.
- [JP] Approved in Mar-2014 for the ischemic heart disease undergoing PCI and launched in May-2014. P3 studies for ischemic stroke are on-going.
- [US] P3 study in pediatric sickle cell disease patients is on-going.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
-	CS-3150	Oral	MR antagonist	HypertensionDiabetic nephropathy	Exelixis	TBD

<Summarv>

The agent inhibits aldosterone binding to Mineralocorticoid Receptor(MR) which stimulate the sodium absorption into kidney. This agent is expected antihypertensive and organ-protective effect.

- P2 study in essential hypertension in Japan was completed.
- P2 study in diabetes with albuminuria in Japan was completed. On January 2015, Ph.2bs of HTN and DN started.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
-	DS-8500	Oral	GPR119 agonist	- Diabetes	Daiichi Sankyo	TBD

<Summary:

The agent agonistically acts on GPR119 which is expressed in small intestine and spleen cells, stimulates insulin secretion, and lowers blood sugar concentration.

Oncology

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Tivantinib	ARQ 197	Oral	Met inhibitor	- Hepatocellular cancer	ArQule	TBD

<Summary>
The molecular-targeted agent to inhibit HGF(hepatocyte growth factor) receptor, Met which has multiple roles in intracellular signal transductions such as cancer cell proliferation, angiogenesis, invasion, and apoptosis induction.

A P3 clinical study for HCC with MET high patients was started in Jan-2013.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Nimotuzumab	DE-766	Injection	Anti-EGFR antibody	- Gastric cancer - Esophageal cancer	InnoMab	TBD

The humanized monoclonal antibody to target Epidermal Growth Factor Receptor(EGFR). This antibody is expected to be a best in class EGFR, safety against the skin toxicity and the efficacy comparable to the other antibodies.

P3 in Japan for Gastric cancer started in April 2013.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Quizartinib	AC220	Oral	FLT3-ITD inhibitor	- Acute myeloid leukemia	Daiichi Sankyo (Ambit)	TBD

Kinase inhibitor against a receptor-type tyrosine kinase, FLT3.

Therapeutic effect for patients with acute myeloid leukemia harboring FLT-ITD3 mutation is expected.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Patritumab	U3-1287	Injection	Anti-HER3 antibody	Non small cell lung cancerBreast cancerHead and neck cancer	Daiichi Sankyo (U3 Pharma)	TBD

<Summary>

The fully human monoclonal antibody to target HER3, one of the Epidermal Growth Factor Receptor (EGFR) family of proteins. HER 3 is overexpressed in many tumors of epithelial origin and HER2/HER3 dimers and EGFR/HER3 dimers are more potent to induce tumor cell proliferation than homodimers of HER2 or EGFR.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Vemurafenib	PLX4032	Oral	BRAF inhibitor	- Melanoma adjuvant - Colorectal cancer	Daiichi Sankyo (Plexxikon)	Zelboraf

<Summary>

The molecular-targeted agent to inhibit BRAF V600E mutation. Launched since 2011 as personalized treatment for patients with unrespectable or metastatic melanoma.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
-	PLX3397	Oral	Fms/Kit/Flt3-ITD inhibitor	Acute myeloid leukemiaGlioblastomaMelanomaPigmented villonodular synovitis	Daiichi Sankyo (Plexxikon)	TBD

<Summary>

The molecular-targeted agent to inhibit Fms, Kit and Flt-ITD. This agent is expected to reduce tumor cell proliferation and expansion of metastases.

Others

Generic Name	ojectcode Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Denosumab	AMG 162	Injection	Anti-RANKL antibody	- Breast cancer adjuvant - Rheumatoid arthritis	Amgen	SRE, GCTB: Ranmark(JP) Osteoporosis: Pralia(JP)

<Summary>

The fully human monoclonal antibody to target RANK Ligand, an essential mediator of osteoclast formation. Launched in Japan in April 2012 as treatment for bone complications stemming from multiple myeloma and bone metastases from solid tumors, in June 2013 as treatment for osteoporosis, and in May 2014 as treatment for giant cell tumor of bone.

- July, 2007 In-licensed from Amgen.
- P3 : Breast cancer adjuvant, Rheumatoid arthritis.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Levofloxacin	DR-3355	Injection	New quinolone	- Infection disease	Daiichi Sankyo	Cravit (JP) Levaquin (US) Tavanic (EU)

<Summary>

Levofloxacin injection formation, which was launched in 2011 for the treatment in respiratory tract infection. As LCM programme, the trials for urinary tract infection, surgical infection and gynecological infection are completed.

- A P3 comparative study for urinary tract infection and 4 open studies completed. sNDA submitted in Nov 2014.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
-	CHS-0214	Injection	$TNF\alpha$ inhibitor	- Rheumatoid arthritis	Coherus	TBD

<Summary>

Biosimilar product for etanercept

• Phase 3 study for patients with rheumatoid arthritis in Japan was started in August 2014.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
-	CL-108	Oral	opioid mu-receptor regulator	- Acute pain	Charleston Laboratories	TBD

<Summary>

Combination product of immediate-release promethazine, hydrocodone and acetaminophen. Reduction of Opioid-Induced Nausea and Vomiting is expected.

Under phase 3 development in collaboration with Charleston Laboratories

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Mirogabalin	DS-5565	Oral	α2δ ligand	 Fibromyalgia Diabetic peripheral neuropathic pain Postherpetic neuralgia 	Daiichi Sankyo	TBD

<Summary>

The pain therapy agent to reduce the neurotransmitter release from nerve terminals. This agent is expected to show the good balanced efficacy and safety profile.

•Ph2 studies for diabetic peripheral neuropathic pain were completed.

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
Hydromorphone	DS-7113	Oral/ Injection	opioid mu-receptor regulator	- Cancer pain	-	TBD

<Summarv:

The opiate, narcotic analgesic that has been available outside of Japan for over 80 years and recommended in WHO guideline as a standard analgesia for cancer pain. It is designated as unapproved drug by "Study Group on Unapproved and Off-label Drugs of High Medical Need."

Generic Name	Project code Number	Dosage Form	Class	- Target Indication	Origin	Brand Name
-	SUN13837	Injection	Modulator of bFGF signaling system	- Spinal cord injury	Daiichi Sankyo (Asubio Pharma)	TBD

<Summary>
By accelerating self-regeneration capabilities (nerve cell protection, nerve axon elongation) with bFGF like cell differentiation actions, the perceptional and motor-functional dysfunctions caused by cord injuries are to be improved

Generic Name	Project code Number	Dosage Form	Class	Target Indication	Origin	Brand Name
loforminol	GE-145	Injection	X-ray contrast media	- Angiography	GE Healthcare	TBD

<Summary>

Dimeric X-ray contrast medium, which is expected to reduce heat sensation and pain.

1. Summary of Consolidated Statement of Profit or Loss (IFRS FY2013)

		Q1		Q2		Q3		Q4		FY20	13	
JPY Bn	to revenue	Results	to revenu	e Results	to revenue	Results	to revenue	Results	 to revenue	Results	YoY	YoY
Revenue	100%	252.6	100%	264.1	100%	288.8	100%	312.7	100%	1,118.2	123.6	12.4%
Cost of sales	35%	87.6	33%	86.5	35%	102.4	40%	125.8	36%	402.3	63.8	18.8%
Gross Profit	65%	165.0	67%	5 177.7	65%	186.3	60%	186.9	 64%	716.0	59.8	9.1%
SG&A expenses	40%	101.7	35%	93.4	32%	91.5	40%	126.5	37%	413.2	40.2	10.8%
(General expenses)*1	35%	88.1	34%	90.7	34%	98.6	38%	120.0	36%	397.3		
(Asset related expenses)*2	1%	2.9	19	5 2.8	-3%	-8.7	2%	6.0	0%	3.0		
(Loss on restructuring)	4%	10.8	0%	-0.1	1%	1.5	0%	0.6	1%	12.9		
R&D expenses	19%	48.1	18%	46.7	15%	42.2	17%	54.1	17%	191.2	6.8	3.7%
Operating Profit	6%	15.2	14%	37. 5	18%	52.6	2%	6.3	10%	111.6	12.8	13.0%
Financial income/expenses Share of profit or loss of investments accounted for using the equity method		2.5 -0.1		-10.9 -0.2		-2.8 -0.0		0.9 -1.1		16.6 26.9	-7.9 16.6	
Profit before tax	7%	17.5	10%	26.3	17%	49.8	2%	6.1	9%	99.8	3.9	4.1%
Income taxes		2.1		10.1		14.5		19.7		46.4	16.5	
Profit for the year	6%	15.4							5%	53.4	16.5	
Profit attributable to owners of the Company	6%	15.0	7%	6 18.5	13%	38.0	-3%	-10.5	5%	60.9	-3.1	-4.8%
Currency Rate		Q1		Q2 <u>YTD</u>		Q3 <u>YTD</u>		Q4 <u>YTD</u>		FY20)13	
		Results		Results		Results		Results		Results	YoY	
USD/JPY (average)		98.76		98.86		99.39		100.24		100.24	+17.13	
EUR/JPY (average)		128.96		130.01		132.24		134.38		134.38	+27.23	
INR/JPY (average)		1.71		1.74		1.69		1.68	 	1.68	+0.18	

^{*1} Incl. A&P expenses, Personnel expenses and other SG&A expenses

^{*2} Incl. Depreciation, Profit or Loss from sales of non-current assets, Impairment loss etc.

2. Segment Information

		Q1		Q2		Q3		Q4		FY20	13	
Daiichi Sankyo Group	to revenue	Results	to revenue	Results	to revenue	Results	to revenue	Results	to revenue	Results	YoY	YoY
		110000					<u> </u>	. 10000	_			
External revenue		210.0		218.3		244.3		225.0		897.7		
Intersegment revenue		0.4		0.4		0.4		0.3		1.4		
Revenue	100%	210.4	100%	218.7	100%	244.7	100%	225.3	100%	899.1	86.2	11%
Cost of sales	31%	65.9	29%	63.4	32%	77.2	34%	76.5	31%	282.9	26.9	10%
Gross Profit	69%	144.5	71%	155.3	68%	167.5	66%	148.8	69%	616.2	59.3	11%
SG&A expenses	40%	84.1	35%	75.6	30%	73.2	40%	89.8	36%	322.7	24.6	8%
(General expenses)*1	34%	72.1	34%	74.4	33%	81.4	38%	86.7	35%	314.6		
(Asset related expenses)*2	1%	1.2	1%	1.2	-4%	-9.7	1%	2.5	-1%	-4.8		
(Loss on restructuring)	5%	10.8	0%	-0.1	1%	2.0	0%	0.1	1%	12.9		
R&D expenses	22%	45.8	20%	44.2	16%	40.3	22%	50.3	20%	180.7	3.5	2%
Operating Profit	7%	14.6	16%	35.5	22%	54.0	4%	8.7	13%	112.9	31.1	38%
Financial income and expense		1.4		-1.2		3.1		-2.7		0.6	-0.1	
Share of profit or loss of investments accounted for using the equity method		-0.1		-0.1		0.1		-0.5		-0.6	-0.7	
Profit before tax	8%	15.9	16%	34.3	23%	57.2	2%	5.5	13%	112.9	30.4	37%
Income taxes		2.3		13.5		15.7		15.6	_	47.1	26.2	
Profit for the year		13.6		20.7		41.6		-10.1		65.8	4.2	
Profit attributable to owners of the Company	7%	13.9	10%	21.3	17%	41.9	-4%	-8.3	8%	68.8	7.4	12%
			_		_				_			
Ranbaxy Group External revenue		42.6		45.8		44.4		87.7		220.6		
Intersegment revenue		0.3		0.3		0.5		1.0		2.1		
Revenue	100%	42.9	100%	46.1	100%	44.9	100%	88.7	100%	222.7	37.5	20%
		22.3										
Cost of sales	52%	ZZ.3	52%	23.8	5/%	25.8	57%	50.5	55%	122.4	37.5	44%
Cost of sales Gross Profit	52% 48%		52% 48%	23.8 22.3	57% 43%	25.8 19.1	57% 43%	50.5 38.2	55% 45%	122.4 100.3	37.5 0.0	44% 0%
Gross Profit	48% 39%	20.6 16.9		23.8 22.3 19.1	57% 	25.8 19.1 17.4	57% 43% 41%	50.5 38.2 36.3	55% 45% 40%	122.4 100.3 89.8	0.0 17.5	0% 24%
	48%	20.6	48%	22.3	43%	19.1	43%	38.2	45%	100.3	0.0	0%
Gross Profit SG&A expenses	<u>48%</u> 39%	20.6 16.9		22.3 19.1		19.1 17.4	<u>43%</u> 41%	38.2 36.3		100.3 89.8	0.0 17.5	0% 24%
Gross Profit SG&A expenses R&D expenses	48% 39% 6%	20.6 16.9 2.6	48% 41% 6%	22.3 19.1 2.6	43% 39% 5%	19.1 17.4 2.1	43% 41% 5%	38.2 36.3 4.2	45% 40% 5%	100.3 89.8 11.5	0.0 17.5 3.5	0% 24% 43%
Gross Profit SG&A expenses R&D expenses Operating Profit	48% 39% 6%	20.6 16.9 2.6 1.2	48% 41% 6%	22.3 19.1 2.6 0.6	43% 39% 5%	19.1 17.4 2.1 -0.4	43% 41% 5%	38.2 36.3 4.2 -2.3	45% 40% 5%	100.3 89.8 11.5 -1.0	0.0 17.5 3.5 -20.9	0% 24% 43%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense	48% 39% 6%	20.6 16.9 2.6 1.2 1.0	48% 41% 6%	22.3 19.1 2.6 0.6 -9.9	43% 39% 5%	19.1 17.4 2.1 -0.4 -6.0	43% 41% 5%	38.2 36.3 4.2 -2.3 0.7	45% 40% 5%	100.3 89.8 11.5 -1.0	0.0 17.5 3.5 -20.9	0% 24% 43%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes	48% 39% 6% 3%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2	0% 24% 43% -105%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes	48% 39% 6% 3%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2	0% 24% 43% -105%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 -0.7 -0.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -0.5 -0.3	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -3.0 -0.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -0.8 -0.7 -0.0 -1.3	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -0.9 -0.5 -0.3 0.8	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -3.0 -0.6 0.7	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.5 0.5 -2.0	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8 -0.3	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -0.5 -0.3 0.8 -0.1	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -3.0 -0.6 0.7 -0.9	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.5 -0.5 0.5 -2.0 -0.2	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses Operating Profit	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8 -0.3 -0.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.4	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.9	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.5 -0.5 0.5 -2.0 -0.2 2.6	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8 -0.3 -0.6 0.1	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4 0.1	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0 0.1	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.4 -0.4 -0.1	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.4 3.2	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.1 -0.5 0.5 -2.0 -0.2 2.6 3.1	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8 -0.3 -0.6 0.1 -0.0	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4 0.1 -0.0	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0 0.1 -0.0	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.4 -0.4 -0.5	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.4 3.2 -0.6	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.1 -0.5 0.5 -2.0 -0.2 2.6 3.1 -0.4	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.1 0.8 -0.3 -0.6 0.1 -0.0 -0.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4 0.1 -0.0 1.5	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0 0.1 -0.0 -1.0	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.4 -0.1 2.9 -0.5 2.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.4 3.2 -0.6 2.2	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.1 -0.5 0.5 -2.0 -0.2 2.6 3.1 -0.4 5.3	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses R&D expenses Operating Profit Financial income and expense Share of profit oloss of investments accounted for using the equity method Profit before tax Income taxes	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.7 -0.6 -0.1 0.8 -0.3 -0.6 0.1 -0.0 -0.6 0.3	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4 0.1 -0.0 1.5 -0.3	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0 0.1 -0.0 -1.0 -0.3	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.1 2.9 -0.5 2.3 0.4	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.4 3.2 -0.6 2.2 0.1	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.1 -0.5 0.5 -2.0 -0.2 2.6 3.1 -0.4 5.3 -2.6	0% 24% 43% -105% -194%
Gross Profit SG&A expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax Income taxes Profit for the year Profit attributable to owners of the Company Inter-segment Transactions Revenue Cost of sales Gross Profit SG&A expenses R&D expenses R&D expenses Operating Profit Financial income and expense Share of profit or loss of investments accounted for using the equity method Profit before tax	48% 39% 6% 3% 5%	20.6 16.9 2.6 1.2 1.0 -0.0 2.1 -0.5 2.6 2.6 2.6 -0.1 0.8 -0.3 -0.6 0.1 -0.0 -0.6	48% 41% 6% 1%	22.3 19.1 2.6 0.6 -9.9 -0.1 -9.4 -3.2 -6.2 -6.2 -6.2 -1.3 -0.1 1.4 0.1 -0.0 1.5	43% 39% 5% -1%	19.1 17.4 2.1 -0.4 -6.0 -0.1 -6.5 -0.9 -5.6 -5.6 -5.6 -0.3 0.8 -0.1 -1.0 0.1 -0.0 -1.0	43% 41% 5% -3%	38.2 36.3 4.2 -2.3 0.7 -0.1 -1.7 3.8 -5.4 -5.3 -1.1 -0.1 0.4 -0.4 -0.4 -0.1 2.9 -0.5 2.3	45% 40% 5% 0%	100.3 89.8 11.5 -1.0 -14.2 -0.2 -15.4 -0.8 -14.6 -14.6 -14.6 -3.0 -0.6 0.7 -0.9 -0.4 3.2 -0.6 2.2	0.0 17.5 3.5 -20.9 -10.9 0.0 -31.8 -7.2 -24.6 -24.4 -0.1 -0.5 0.5 -2.0 -0.2 2.6 3.1 -0.4 5.3	0% 24% 43% -105% -194%

^{*1} Incl. A&P expenses, Personnel expenses and other SG&A expenses
*2 Incl. Depreciation, Profit or Loss from sales of non-current assets, Impairment loss etc.

3. Revenue by Business Units (FY2013)

	= 140040					5 1/22/24
	FY2013	Q1	Q2	Q3	Q4	FY2013*
	Plan(Jan)	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to plan
JPY Bn						
Consolidated Revenue	1,110.0	252.5 +4.1% 23%	263.9 +9.3% 24%	290.7 +11.2% 26%	311.2 +23.4% 28%	1,118.2 123.6 +12.4% 101%
Consolidated Neveride	1,110.0	232.3 +4.170 2370	203.3 +3.376 2476	230.7 +11.276 2076	311.2 723.470 2070	1,110.2 123.0 +12.470 10170
Japan Company (domestic sales)+Vaccine busines	s 485.0	108.5 +8.7% -	117.1 +5.5% -	138.6 +11.1% -	122.3 +5.7% -	486.5 30.5 +6.7% -
Olmetec	83.0	16.6 -8.9% 20%	20.9 +8.4% 25%	22.9 +9.4% 28%	18.7 - 5.9% 23%	79.1 0.8 +1.0% 95%
Rezaltas	21.0	4.3 +9.6% 21%	4.6 +12.2% 22%	5.2 +13.5% 25%	4.3 +1.0% 21%	18.5 1.5 +9.1% 88%
Calblock	9.0	2.4 -11.1% 27%	2.4 -14.5% 26%	2.3 -18.2% 26%	1.8 -30.2% 20%	8.9 -2.0 -18.3% 99%
Loxonin	61.0	14.9 +5.8% 25%	15.7 +0.6% 26%	16.2 -0.1% 27%	12.5 -9.1% 20%	59.3 -0.3 -0.6% 97%
Cravit	35.0	7.6 -5.4% 22%	8.1 -4.0% 23%	10.2 -4.4% 29%	7.6 -13.1% 22%	33.5 -2.4 -6.7% 96%
Nexium Memary	<u>52.0</u> 34.0	10.9 +562.1% 21% 6.6 +28.7% 19%	13.1 +375.9% 25% 7.8 +38.2% 23%	16.2 +95.3% 31% 9.5 +43.9% 28%	<u>14.0 +58.1% 27%</u> 9.5 +46.5% 28%	54.2 32.7 +151.5% 104% 33.3 9.5 +40.0% 98%
Mevalotin	22.0	5.2 -20.5% 24%	5.9 -12.5% 27%	5.9 -10.0% 27%	4.5 -24.9% 20%	21.5 -4.3 -16.8% 98%
Artist	22.0	5.4 -3.4% 25%	5.7 +0.6% 26%	6.0 +3.6% 28%	5.3 -0.9% 24%	22.4 0.0 +0.0% 102%
Omnipaque	19.0	4.7 -4.0% 25%	5.2 -0.7% 28%	5.6 +4.3% 29%	4.1 -10.7% 22%	19.7 -0.5 -2.5% 104%
Urief	12.0	2.7 +0.1% 22%	2.9 +4.2% 24%	3.2 +9.4% 27%	2.6 -2.1% 22%	11.4 0.3 +3.1% 95%
Inavir	10.0	0.3 -38.8% 3%	0.0 -90.6% 0%	1.8 -15.2% 18%	11.4 +33.3% 114%	13.4 2.3 +20.8% 135%
Ranmark	7.0	1.6 +162.8% 22%	1.9 +68.0% 27%	2.4 +76.8% 34%	2.3 +64.2% 32%	8.1 3.6 +82.2% 115%
Pralia Franka and data	not disclosed	0.4	0.6	0.8	1.5	3.2 3.2
Daiichi Sankyo Espha products	not disclosed	2.9 +3.6% -	3.0 +13.2% -	3.8 +27.3% -	2.7 +4.5% -	12.5 1.4 +12.5% -
Vaccines business	not disclosed	9.3 +64.2% -	8.3 -26.3% -	13.9 -8.6% -	6.1 -13.8% -	37.5 -1.6 -4.2% -
Daiichi Sankyo Healthcare (OTC)	48.0	9.8 -4.6% 20%	13.1 +2.5% 27%	14.1 -2.8% 29%	11.0 +16.1% 23%	48.1 1.0 +2.1% 100%
Daliciii Salikyo Healthcare (OTC)	40.0	9.0 -4.076 2076	13.1 +2.3/6 21/6	14.1 -2.0 / 25 / 6	11.0 +10.176 2576	40.1 1.0 +2.176 10076
Daiichi Sankyo, Inc. (US)	163.0	46.6 +29.7% 29%	39.9 +22.2% 25%	44.6 +19.3% 27%	40.7 +11.9% 25%	171.8 29.4 +20.7% 105%
Olmesartan	103.0	30.7 +28.4% 30%	26.1 +20.0% 25%	28.7 +11.8% 28%	26.8 +13.6% 26%	112.3 17.4 +18.3% 109%
Benicar/Benicar HCT	79.0	23.8 +26.1% 30%	20.2 +20.6% 26%	21.6 +7.0% 27%	20.3 +16.3% 26%	85.9 12.6 +17.2% 109%
Azor	15.0	4.6 +31.6% 31%	3.8 +9.3% 25%	4.4 +15.6% 29%	4.6 +13.6% 31%	17.4 2.6 +17.4% 116%
Tribenzor Welchol	8.0 43.0	2.3 +49.3% 29% 11.4 +37.4% 26%	2.1 +39.1% 26% 9.6 +33.8% 22%	2.7 +62.6% 33% 11.7 +39.8% 27%	1.9 -8.5% 24% 9.6 +3.2% 22%	9.0 2.2 +32.3% 113% 42.3 9.1 +27.6% 98%
Effient (alliance revenue)	not disclosed	4.0 +65.0%	3.6 +55.1% -	3.8 +38.8% -	4.0 +32.6%	15.4 4.9 +46.7% -
_manes revenue,		110 1001070	0.0 1001170	0.0 100.070	110 1021070	1
Luitpold Pharmaceuticals, Inc. (US)	40.0	8.1 -28.7% 20%	10.2 +32.0% 25%	9.6 -15.6% 24%	11.8 +43.6% 30%	39.6 1.0 +2.6% 99%
Venofer	26.0	4.9 -27.7% 19%	6.8 +76.5% 26%	6.4 -23.0% 25%	6.8 +45.7% 26%	24.9 1.3 +5.4% 96%
Injectafer	not disclosed		0.2	0.3	0.8	1.3 1.3
Daiichi Sankyo Europe GmbH	78.0	19.0 +36.8% 24%	21.4 +41.8% 27%	23.3 +37.6% 30%	20.2 +9.3% 26%	83.9 19.5 + 30.3% 108%
Olmesartan	60.0	14.4 +45.0% 24%	16.8 +48.0% 28%	18.7 +44.7% 31%	15.8 +14.0% 26%	65.6 17.6 +36.7% 109%
Olmetec/Olmetec Plus	41.0	9.8 +52.4% 24%	11.6 +42.6% 28%	12.7 +47.8% 31%	10.5 +10.7% 26%	44.5 11.9 +36.7% 109%
Sevikar	12.0	3.0 +19.5% 25%	3.1 +32.6% 26%	4.0 +30.2% 33%	3.4 +19.5% 29%	13.5 2.7 +25.3% 112%
Sevikar HCT	6.0	1.6 +62.2% 26%	2.1 +136.2% 35%	2.0 +58.8% 34%	1.9 +23.6% 32%	7.6 2.9 +62.9% 127%
Efient (alliance revenue)	not disclosed	1.2 +30.3% -	1.1 +23.1% -	1.2 +32.5% -	1.2 +1.2% -	4.7 - +20.5% -
Asia, South and Central America (ASCA)	46.0	12.7 +49.0% -	14.1 +50.8% -	15.0 +55.8% -	16.9 -9.5% -	58.8 12.6 +27.3% -
Daiichi Sankyo China	not disclosed	4.7 +77.3% -	4.9 +62.6% -	5.3 +71.4% -	6.3 -18.1% -	21.2 4.8 +29.2% -
Daiichi Sankyo Taiwan	not disclosed	1.1 +40.0%	1.1 +37.5%	1.1 +37.6%	1.2 +28.4%	4.5 1.2 +35.6% -
Daiichi Sankyo Korea	not disclosed	1.8 +44.6% -	2.2 +79.1% -	2.7 +102.1% -	2.4 +55.3% -	9.1 3.7 +69.8% -
Daiichi Sankyo (Thailand)	not disclosed	0.4 +46.7% -	0.4 +36.5% -	0.8 +107.1% -	0.9 +112.9% -	2.5 1.1 +81.4% -
Daiichi Sankyo Brasil Farmacêutica	not disclosed	1.7 +40.8% -	2.0 +72.5% -	2.0 +100.5% -	1.8 -44.5% -	7.5 0.9 +13.8% -
Daiichi Sankyo Venezuela	not disclosed	1.3 +48.4% -	1.8 +22.7% -	1.5 -1.5 % -	2.4 -18.4% -	6.9 0.2 +2.7% -
Ranbaxy Group**	224.0	42.3 -28.4% -	45.7 -4.1% -	44.5 +16.0% -	88.1 +118.4% -	220.6 35.1 +19.0% -
Others	26.0	5.5 -20.3% -	2.4 -77.7% -	1.1 -89.2% -	0.1 -100.6% -	9.0 -5.5 -73.4% -

^{*} Of revenues included in "Others", revenues of "Export, royalty to US/EU region" is transferred to Japan Company, revenues of "Licensee business in ASCA region" is transferred to ASCA Company, revenues of "Vaccine business" is transferred to "Vaccine business" under Japan Company, respectively.

** Since Ranbaxy Group has changed their fiscal year-end from December to March, their FY2013 financial results is for 15 months. 6 months results from 2013 Oct. to 2014 March are shown in Q4 results.

[Reference] Revenue in Local Currency

	FY2013	Q1	Q2	Q3	Q4	FY2013
	Plan(Jan)	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to plan
USD Mn						
Daiichi Sankyo, Inc. (US)	1,682	472 +5.3% 28%	403.0 -3.0% 24%	444.0 -3.6% 26%	395.0 +1.7% 24%	1,714 1 +0.1% 102%
Olmesartan	1,063	311 +4.3% 29%	263 -4.7% 25%	286 -9.7% 27%	260 +3.8% 25%	1,120 -22 -1.9% 105%
Benicar/Benicar HCT	815	241 +2.4% 30%	204 -4.3% 25%	215 -13.7% 26%	197 +7.1% 24%	857 -25 -2.8% 105%
Azor	155	47 +6.9% 30%	38 -13.2% 25%	44 -6.6% 28%	45 +2.5% 29%	174 - 5 -2.7% 112%
Tribenzor	83	23 +21.3% 28%	21 +10.5% 26%	26 +31.6% 32%	19 -19.6% 23%	90 8 +9.7% 109%
Welchol	444	115 +11.6% 26%	97 +6.2% 22%	116 +13.0% 26%	93 -7.8% 21%	422 23 +5.8% 95%
Effient (alliance revenue)	not disclosed	41 +34.0% -	37 +23.2% -	38 +12.0% -	39 +18.7% -	154 27 +21.6% -
USD Mn						
Luitpold Pharmaceuticals, Inc. (US)	413	82 -42.1% 20%	103.0 +4.4% 25%	95.0 -31.9% 23%	115.0 +36.2% 28%	395 -69 -14.9% 96%
Venofer	268	50 -41.2% 19%	68 +39.2% 26%	64 -38.0% 24%	66 +40.2% 25%	248 -36 -12.6% 93%
Injectafer	not disclosed	0	2	3	7	13
injectarer	not disclosed	0	2	3	,	13
EUR Mn						
Daiichi Sankyo Europe GmbH	600	147 +9.2% 25%	163.0 +6.8% 27%	171.0 +6.0% 29%	143.0 -6.0% 24%	624 23 +3.9% 104%
Olmesartan	462	111 +15.7% 24%	128 +11.6% 28%	137 +11.4% 30%	112 -2.0% 24%	488 40 +9.0% 106%
Olmetec/Olmetec Plus	315	76 +21.6% 24%	89 +7.7% 28%	93 +13.9% 30%	74 - 5.1% 23%	331 27 +9.0% 105%
Sevikar	92	23 -4.6% 25%	23 - <mark>0.5%</mark> 25%	29 +0.4% 32%	24 +4.7% 27%	100 -0 - 0.1% 109%
Sevikar HCT	46	12 +29.4% 27%	16 +77.5% 35%	15 +21.6% 32%	13 +4.1% 29%	57 13 +29.9% 123%
Efient (alliance revenue)	not disclosed	9 +4.0% -	8 -7.5% -	9 +2.2% -	8 -13.2% -	35 -1 -3.9% -
INR Bn						
Ranbaxy Group*	135	25 -33.5 % -	26.0 -19.7% -	28.0 +1.5% -	53.0 +96.7% -	131 30 +6.2% -

^{*} Since Ranbaxy Group has changed their fiscal year-end from December to March, their FY2013 financial results is for 15 months. 6 months results from 2013 Oct. to 2014 March are shown in Q4 results.

4. Revenue of Global Products (FY2013)

	FY2013	Q1	Q2	Q3	Q4	FY2013
	Plan(Jan)	Results YoY to plan	Results YoY YoY to plan			
JPY Bn						
Olmesartan	289.0	71.4 +19.0% 25%	74.6 +22.7% 26%	81.9 +19.8% 28%	72.3 +3.7% 25%	300.2 41.3 +16.0% 104%
Olmetec (JPN)	83.0	16.6 -8.9% 20%	20.9 +8.4% 25%	22.9 +9.4% 28%	18.7 -5.9% 23%	79.1 0.8 +1.0% 95%
Rezaltas (JPN)	21.0	4.3 +9.6% 21%	4.6 +12.2% 22%	5.2 +13.5% 25%	4.3 +1.0% 21%	18.5 1.5 +9.1% 88%
Benicar/Benicar HCT (US)	79.0	23.8 +26.1% 30%	20.2 +20.6% 26%	21.6 +7.0% 27%	20.3 +16.3% 26%	85.9 12.6 +17.2% 109%
Azor (US)	15.0	4.6 +31.6% 31%	3.8 +9.3% 25%	4.4 +15.6% 29%	4.6 +13.6% 31%	17.4 2.6 +17.4% 116%
Tribenzor (US)	8.0	2.3 +49.3% 29%	2.1 +39.1% 26%	2.7 +62.6% 33%	1.9 -8.5% 24%	9.0 2.2 +32.3% 113%
Olmetec/Olmetec Plus (EU)	41.0	9.8 +52.4% 24%	11.6 +42.6% 28%	12.7 +47.8% 31%	10.5 +10.7% 26%	44.5 11.9 +36.7% 109%
Sevikar (EU)	12.0	3.0 +19.5% 25%	3.1 +32.6% 26%	4.0 +30.2% 33%	3.4 +19.5% 29%	13.5 2.7 +25.3% 112%
Sevikar HCT (EU)	6.0	1.6 +62.2% 26%	2.1 +136.2% 35%	2.0 +58.8% 34%	1.9 +23.6% 32%	7.6 2.9 +62.9% 127%
Other subsidiaries, export, etc	24.0	5.4 +35.4% 23%	6.2 +44.0% 26%	6.5 +49.9% 27%	6.7 -18.0% 28%	24.7 4.0 +19.2% 103%
Prasugrel	not disclosed	5.2 +55.6% -	4.7 +46.3% -	5.0 +37.2% -	5.2 +24.0% -	20.1 5.7 +39.6% -
Effient alliance revenue (US)	not disclosed	4.0 +65.0% -	3.6 +55.1% -	3.8 +38.8% -	4.0 +32.6% -	15.4 4.9 +46.7% -
Efient alliance revenue (EU)	not disclosed	1.2 +30.3% -	1.1 +23.1% -	1.2 +32.5% -	1.2 +1.2% -	4.7 0.8 +20.5% -

1. Summary of Consolidated Income Statement (FY2012)

		Q1			Q2			Q3			Q4			FY2	012	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	242 6	+4.7%	100%	241 6	+7.7%	100%	261 5	+8.8%	100%	252.2	+4.1%	100%	997.9	50.2	+6.3%
Net Sales	10076	242.0	T4.770	10076	241.0	T1.1 /0	10078	201.5	TO.0 /0	10076	ZJZ.Z	T-1.1 /0	10076	331.3	33.2	TU.J /0
Cost of sales	27%	66.7	+11.2%	32%	77.2	+11.9%	33%	86.4	+20.6%	33%	83.4	+22.6%	31%	313.7	45.0	+16.8%
Gross Profit	73%	176.0	+2.5%	68%	164.4	+5.8%	67%	175.1	+3.8%	67%	168.8	-3.1%	69%	684.2	14.1	+2.1%
SG&A expenses	59%	143.4	+11.8%	58%	139.8	+2.3%	53%	138.6	-0.3%	64%	161.8	-3.6%	58%	583.7	11.8	+2.1%
R&D expenses	17%	42.0	+2.5%	19%	45.2	+5.1%	17%	44.6	-0.3%	20%	51.2	-8.9%	18%	183.0	-2.0	-1.1%
A&P expenses	9%	22.7	+9.6%	9%	21.6	-8.9%	10%	25.3	+2.0%	11%	27.2	+2.7%	10%	96.8	1.1	+1.1%
Personnel expenses	14%	34.7	-0.4%	14%	34.2	-4.1%	13%	34.1	+1.2%	16%	40.7	+17.0%	14%	143.7	4.7	+3.4%
Other SG&A expenses	18%	44.0	+39.0%	16%	38.9	+13.1%	13%	34.6	-3.2%	17%	42.7	-15.2%	16%	160.2	8.0	+5.3%
Operating Income	13%	32.5	-25.2%	10%	24.6	+31.2%	14%	36.5	+22.9%	3%	7.0	+10.2%	10%	100.5	2.3	+2.4%
Non-operating income / expens	ses	8.3			-15.5			9.4			-3.5			-1.4	20.6	
Non-operating income		10.3			-5.3			8.1			4.5			17.6	7.6	
Non-operating expenses		2.0			10.2			-1.2			8.0			19.0	-13.0	
Ordinary Income	17%	40.8	-9.0%	4%	9.0	-58.0%	18%	45.8	+128.3%	1%	3.5		10%	99.1	22.9	+30.1%
Extraordinary income / losses		0.6			-5.2			-5.7			3.3			-7.1	35.2	
Extraordinary income		2.0			0.5			0.7		-	8.9			12.1	-2.7	
Extraordinary losses		1.5			5.7			6.4			5.7			19.2	-37.9	
Income before income taxes and minority interests	17%	41.4	-5.5%	2%	3.8	-79.1%	15%	40.2		3%	6.7		9%	92.1	58.2	+171.5%
Income taxes / minority interest	ts	21.0			-0.1			13.0			-8.4			25.5	1.9	
Income taxes		16.8		-	3.0			10.2			-6.0			23.9	-15.9	
Minority interests		4.2			-3.1			2.8			-2.4			1.6	17.8	
Net Income	8%	20.4	-19.4%	2%	4.0	-66.3%	10%	27.1	-	6%	15.1	-	7%	66.6	56.2	+541.6%
Effective tax rate		<u>41%</u>			<u>78%</u>			<u>25%</u>			-90%			<u>26%</u>		
Overseas sales ratio result	<u>s</u>	54%			48%			44%			<u>-90%</u> <u>49%</u>			49%		
2. Currency Rate (FY2012)	<u>)</u>	Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4 <u>YTD</u>			FY20		
1100/100/1		Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		80.21			79.42			80.01			83.11			83.11	+4.04	
EUR/JPY (average)		102.91			100.64			102.18			107.15			107.15	-1.81	
INR/JPY (average)		1.59			1.54			1.50			1.50			1.50	-0.23	

3. Segment Information (FY2012)

		Q1		Q2		Q3		Q4		FY20	112
Daiichi Sankyo Group	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results	YoY YoY
							-				
Sales to outside customers		183.5 -4.4%		193.9 +4.3%		223.1 +9.0%		211.9 +17.3%		812.4	49.2 +6.5%
Inter-segment sales	4000/	0.3	4000/	0.3	4000/	0.7	4000/	0.5	1000/	1.8	1.3
Net sales Cost of sales	100% 26%	183.8 -4.2% 47.9 +16.4%	<u>100%</u> 29%	194.2 +4.4% 56.1 +16.2%	<u>100%</u> 30%	223.8 +9.2% 67.3 +28.1%	<u>100%</u> 29%	212.4 +17.6% 61.2 +35.5%	100% 29%	814.2 232.5	50.6 +6.6% 45.3 +24.2%
Gross Profit	74%	135.9 -9.9%	71%	138.1 +0.3%	70%	156.5 +2.6%	71%	151.1 +11.6%	71%	581.7	5.2 +0.9%
SG&A expenses	63%	115.9 +4.2%	61%	117.8 -1.1%	54%	121.8 -0.4%	67%	142.3 +1.5%	61%	497.8	4.9 +1.0%
R&D expenses	22%	40.3 +3.1%	22%	43.2 +5.4%	19%	42.8 +0.2%	23%	49.3 -9.2%	22%	175.5	-1.4 -0.8%
Other expenses	41%	75.6 +4.8%	38%	74.6 -4.5 %	35%	79.0 -0.8%	44%	93.0 +8.2%	40%	322.2	6.3 +2.0%
Operating Income	11%	20.1 -49.3%	10%	20.3 +8.9%	16%	34.7 +15.1%	4%	8.9 -	10%	84.0	0.3 +0.4%
Non-operating income Non-operating expenses		2.1 1.0		1.0 1.6		2.5 1.2		1.7 1.8		7.3 5.6	- <mark>0.8</mark> 0.8
Ordinary Income	11%	21.1 -49.2%	10%	19.8 +4.2%	16%	36.1 +16.1%	4%	8.8 -	11%	85.7	-1.3 -1.4%
Extraordinary income	1170	2.0	1070	0.4	1070	0.6	7/0	8.9	1170	11.9	-2.4
Extraordinary losses		1.3		5.7		6.3		2.5		15.8	0.1
Income before income taxes and minority interests	12%	21.8 -46.2%	7%	14.5 -8.3%	14%	30.4 +2.8%	7%	15.2 -	10%	81.8	-3.8 -4.4%
Income taxes		8.1		4.4		6.9		-4.7		14.7	-36.6
Minority interests		-0.1		-0.0		0.2		-0.0	201		
Net Income	7%	13.7 -40.1%	5%	10.2 -4.6%	10%	23.2 +110.3%	9%	19.9 -	8%	67.0	29.7 +79.4%
Ranbaxy Group											
Sales to outside customers		59.1 +48.7%		47.6 +24.0%		38.3 +7.5%		40.3 -34.6%		185.4	9.9 +5.7%
Inter-segment sales	4000/	0.7	4000/	0.3	4000/	0.3	4000/	0.4	4000/	1.7	0.6
Net sales Cost of sales	100%	59.8 +49.5%	100%	47.9 +24.1% 21.5 +3.7%	100%	38.6 +7.5% 20.1 +3.0%	<u>100%</u> 56%	40.8 -34.3% 22.9 +0.6%	100% 45%	187.1 83.9	10.5 +6.0%
Gross Profit	33% 67%	19.5 +3.7% 40.3 +90.0%	45% 55%	21.5 +3.7% 26.5 +47.7%	52% 48%	20.1 +3.0% 18.5 +12.9%	30% 44%	17.9 -54.5%	55%	103.2	2.2 +2.7% 8.4 +8.8%
SG&A expenses	44%	26.5 +66.2%	44%	20.9 +28.3%	41%	15.7 +0.5%	45%	18.4 -31.2%	44%	81.4	6.9 +9.3%
R&D expenses	3%	2.0 -12.3%	4%	2.1 -10.7%	5%	1.9 -17.0%	5%	2.1 -11.6%	4%	8.1	-1.2 -12.9%
Other expenses	41%	24.5 +79.4%	39%	18.7 +35.1%	36%	13.8 +3.6%	40%	16.3 -33.0%	39%	73.3	8.1 +12.5%
Operating Income	23%	13.8 +161.9%	12%	5.6 +238.2%	7%	2.9 +238.4%	-1%	-0.5 -103.9%	12%	21.8	1.4 +7.0%
Non-operating income		8.3		-6.2		5.7		2.8		10.4	7.3
Non-operating expenses		0.8		8.6		-2.5		6.2		13.2	-13.9
Ordinary Income	36%	21.2 +269.3%	-19%	-9.2 -317.5%	29%	11.0 -	-10%	-3.9	10%	19.1	22.6 -
Extraordinary income		0.0 0.1		0.0 - <mark>0.0</mark>		0.0		0.0 3.2		0.1 3.4	-0.9
Extraordinary losses Income before income taxes and minority interests	35%	21.1 +267.8%	-19%	-9.2 -321.2%	29%	0.0 11.0 -	-17%	3.∠ -7.1 -	9%	3. 4 15.9	- <mark>38.0</mark> 59.6 -
Income taxes	3070	6.1	-1370	-2.3	2370	3.6	-1170	-1.1 -1.1	370	6.3	16.5
Minority interests		0.0		0.0		0.1		0.1		0.2	0.0
Net Income	25%	15.0 +118.9%	-14%	-6.9 -297.1%	19%	7.4 -	-15%	-6.1	5%	9.4	43.1 -
		-									
Inter-segment Transactions											
inter-segment Transactions											
Net sales		-1.0		-0.6		-1.0		-0.9		-3.5	
Cost of sales		-0.7		-0.4		-0.9		-0.7		-2.7	
Gross Profit		-0.3		-0.2		-0.0		-0.2		-0.7	
SG&A expenses		1.1		1.2		1.1		1.2		4.6	
R&D expenses		-0.3		-0.1		-0.1		-0.1		-0.6	
Other expenses		1.4		1.3		1.3		1.3		5.2	
Operating Income		-1.4		-1.4		-1.1		-1.4		-5.3	
Non-operating income Non-operating expenses		- <mark>0.0</mark> 0.1		- <mark>0.1</mark> 0.0		-0.1 0.0		0.0 0.0		- <mark>0.2</mark> 0.2	
Ordinary Income		-1.5		-1.5		-1.2		-1.4		0.∠ - 5.7	
Extraordinary income		-1.5		0.0		0.0		0.1		0.1	
Extraordinary losses		0.0		-0.0		0.0		0.0		0.0	
Income before income taxes and minority interests	.	-1.5	_	-1.5	_	-1.2	_	-1.4	L	-5.6	
Income taxes		2.6		0.9		-0.3		-0.3		3.0	
Minority interests		4.2		-3.1		2.6		-2.4		1.3	
Net Income		-8.3		0.7		-3.5		1.3		-9.8	

Historical Data 6

4. Sales by Business Units (FY2012)

4. Sales by business Units (r	12012)					
	FY2012	Q1	Q2	Q3	Q4	FY2012
	Plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
JPY Bn						
Consolidated Net Sales	990.0	242.6 +4.7% 25%	241.6 +7.7% 24%	261.5 +8.8% 26%	252.2 +4.1% 26%	997.9 +6.3% 101%
Japan Company (domestic sales)	440.0	98.2 -2.2% 22%	106.9 +6.3% 24%	124.7 +9.5% 28%	112.7 +18.8% 26%	442.5 +8.0% 101%
Olmetec	76.0	18.2 -10.8% 24%	19.3 -5.5% 25%	20.9 -7.6% 28%	19.9 +14.3% 26%	78.3 -3.2% 103%
Rezaltas	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Calblock Loxonin	10.0 60.0	2.7 -14.0% 27% 14.1 -2.0% 24%	2.8 -12.9% 28% 15.6 -0.4% 26%	2.8 -13.8% 28% 16.2 -6.1% 27%	2.6 -5.5% 26% 13.7 +0.0% 23%	10.9 -11.8% 109% 59.6 -2.3% 99%
Cravit	35.0	8.1 -4.2% 23%	8.4 +0.0% 24%	10.6 -2.0% 30%	8.8 +1.6% 25%	35.9 -1.2% 103%
Nexium	22.0	1.7 - 8%	2.7 +7.1% 13%	8.3 +1254.8% 38%	8.9 +1113.9% 40%	21.6 +452.0% 98%
Memary	26.0	5.1 +128.7% 20%	5.6 +247.5% 22%	6.6 +135.7% 25%	6.4 +103.0% 25%	23.8 +142.0% 92%
Mevalotin	26.0	6.5 -25.7% 25%	6.8 -21.8% 26%	6.6 -25.6% 25%	6.0 -12.4% 23%	25.8 -21.9% 99%
Artist	22.0	5.6 -8.9% 25%	5.6 -9.3% 26%	5.8 -10.9% 27%	5.3 -5.6% 24%	22.4 -8.8% 102%
Omnipaque	20.0	4.9 -13.2% 25%	5.3 -15.9% 26%	5.4 -16.3% 27%	4.6 -11.1% 23%	20.2 -14.3% 101%
<u>Urief</u>	11.0_	2.7 +0.5% 24%	2.8 +0.1% 25%	3.0 -1.8% 27%	2.7 +5.7% 25%	11.1 +1.0% 101%
Inavir	11.0	0.4 +10.3% 4%	0.1 -164.9% 1%	2.1 +22.9% 19%	8.6 -2.0% 78%	11.1 +3.8% 101%
Ranmark	5.0	0.6 - 12%	1.1 - 22%	1.3 - 27%	1.4 - 27%	4.4 - 88%
Vaccines Daijohi Sapkya Fanha producta	not disclosed	5.2 +13.9% -	8.1 +52.5% -	11.8 +72.2% -	4.7 +3.5% -	29.8 +40.2% -
Daiichi Sankyo Espha products	not disclosed	2.8 +16.2% -	2.7 +12.7% -	3.0 +2.4% -	2.6 +20.7% -	11.1 +12.2% -
Daiichi Sankyo Healthcare (OTC)	48.0	10.2 +5.0% 21%_	12.8 +1.1% 27%_	14.5 +6.1% 30%	9.5 -2.4% 20%	47.1 +2.7% 98%
Dellati Ocalesa Inc. (110)	400.0	05.0 0.70/ 000/	00.0 40.00/ 040/	07.4 00.00/ 070/	00.4.44.00/000/	140.0 40.00/ 4000/
Daiichi Sankyo, Inc. (US)	139.0 93.0	35.9 +3.7% 26% 23.9 -3.8% 26%	32.6 +10.0% 24% 21.7 +6.3% 23%	37.4 +23.9% 27%	36.4 +11.6% 26% 23.6 +7.0% 25%	142.3 +12.0% 102% 94.9 +7.9% 102%
Olmesartan Benicar/Benicar HCT	73.0	23.9 -3.8% 26% 18.9 -6.3% 26%	16.7 -0.6% 23%	25.7 +24.9% 28% 20.2 +24.7% 28%	23.6 +7.0% 25% 17.4 -3.8% 24%	94.9 +7.9% 102% 73.2 +2.8% 100%
Azor	14.0	3.5 -1.7% 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor	6.0	1.6 +30.8% 26%	1.5 +34.3% 25%	1.6 +37.1% 27%	2.1 +90.9% 35%	6.8 +47.8% 114%
Welchol	31.0	8.3 +17.5% 27%	7.2 +10.5% 23%	8.3 +26.1% 27%	9.3 +39.4% 30%	33.1 +23.4% 107%
Effient (alliance revenue)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
Luitnald Dharmasautiaala Ina (US)	20.0	11.3 -10.9% 30%	7.7 -17.4% 20%	44.2 24.70/ 200/	9.2 . 7.70/ 220/	29.6 42.70/ 4020/
Luitpold Pharmaceuticals, Inc. (US) Venofer	38.0 23.0	6.8 -7.4% 30%	7.7 -17.4% 20% 3.8 -30.4% 17%	11.3 -24.7% 30% 8.3 -8.5% 36%	8.2 +7.7% 22% 4.7 +60.9% 20%	38.6 -13.7% 102% 23.6 -4.9% 103%
VOLIDICI	20.0	0.0 7.470 0070	3.3 30.476 1770	0.0 0.070 0070	4.7 100.370 2070	23.0 4.070 10070
Daiichi Sankyo Europe GmbH	65.0	<u>13.9 -17.6%</u> 21%	<u>15.1 -10.8% 23%</u>	16.9 -2.6% 26%	18.5 -3.0% 29%	64.4 -8.3% 99%
Olmesartan	48.0	9.9 -16.6% 21%	11.3 -6.6% 24%	12.9 +1.8% 27%	13.9 -3.1% 29%	48.0 -5.9% 100%
Olmetec/Olmetec Plus	34.0	6.4 -26.5% 19%	8.1 -7.6% 24%	8.6 -6.9% 25%	9.4 -4.5% 28%	32.6 -11.1% 96%
Sevikar Sevikar HCT	10.0 4.0	2.5 +4.5% 25% 1.0 +31.6% 24%	2.3 -12.2% 23% 0.9 +25.7% 23%	3.1 +17.4% 31% 1.3 +47.9% 32%	2.9 -13.7% 29% 1.5 + 43.3% 38%	10.8 -2.0% 108% 4.7 + 38.2% 117%
Efient (alliance revenue)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -
Energ (amarice revende)	not disclosed	0.0 104.770	0.0 140.070	0.5 100.070	1.2 1 10.070	3.3 131.370
Asia, South and Central America (ASCA)*	¹ 38.0	7.1 +9.8% 19%	8.1 +10.1% 21%	8.2 +18.4% 22%	17.1 +117.8% 45%	40.5 +41.6% 107%
Daiichi Sankyo China*2	not disclosed	2.7 +0.9% -	3.0 +16.0% -	3.1 +50.9% -	7.6 +214.7% -	16.4 +68.8% -
Daiichi Sankyo Taiwan	not disclosed	0.8 -5.9% -	0.8 -1.3% -	0.8 +7.8% -	0.9 +19.5% -	3.3 +4.7% -
Daiichi Sankyo Korea	not disclosed	1.2 +2.1% -	1.2 +5.5% -	1.3 +16.8% -	1.6 +40.0% -	5.3 +15.8% -
Daiichi Sankyo (Thailand)	not disclosed	0.3 +3.7% -	0.3 +2.7% -	0.4 +14.5% -	0.4 +38.7% -	1.4 +15.6% -
Daiichi Sankyo Brasil Farmacêutica		1.2 +14.2% -	1.2 -22.5% -	1.0 -34.4% -	3.2 +118.5% -	6.6 +18.6% -
Daiichi Sankyo Venezuela	not disclosed	0.8 +87.0% -	1.4 +49.5% -	1.5 +37.1% -	2.9 +75.9% -	6.7 +60.7% -
Daiichi Sankyo Mexico S.A. de C.V	/ not disclosed	0.1	0.1	0.1	0.4	0.7
Ranbaxy Laboratories Limited	179.0	59.1 +48.7% 33%_	47.6 +24.0% 27%	38.3 +7.5% 21%	40.3 -34.6% 23%	185.4 +5.7% 104%
Othors	42.0	£ 0 20 00/ 400/	40.7 .40.40/ 050/	40.0 . 22.00/ . 220/	0.5 .7.50/ 000/	27.4 .0.50/ 060/
Others Levofloxacin export, royalty, etc	43.0 3.0	6.8 -38.0% 16% 1.2 -60.1% 41%	10.7 +13.1% 25% 1.0 -56.6% 34%	10.0 +32.8% 23% 1.4 +19.3% 46%	9.5 +7.5% 22% 0.6 -59.6% 21%	37.1 +0.5% 86% 4.3 -47.8% 142%
Plexxikon	not disclosed	0.1 -96.1% -	1.4 -24.6% -	1.0 +313.4% -	0.5 -35.9% -	3.1 -47.7% -
i iozdinori		0.1 00.170	1i 2 T.O/O -	1.0 1010.770	3.0 30.070	J.1 17.170 -

[Reference] Sales in Local Currency

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
USD Mn						1
Daiichi Sankyo, Inc. (US)	1,711	448 +5.7% 26%	415 +8.7% 24%	461.0 +18.2% 27%	389.0 -5.6% 23%	1,713 +6.5% 100%
Olmesartan	1,144	298 -2.0% 26%	276 +4.9% 24%	317 +19.0% 28%	251 -9.9% 22%	1,142 +2.7% 100%
Benicar/Benicar HCT	898	235 -4.5% 26%	213 -1.8% 24%	249 +18.8% 28%	184 -19.6% 20%	881 -2.2% 98%
Azor	172	44 +0.2% 25%	44 +37.4% 26%	47 +15.5% 27%	44 +22.2% 25%	179 +17.3% 104%
Tribenzor	75	19 +33.3% 26%_	19 +33.0% 26%	20 +30.9% 27%	23 +66.5% 31%	82 +40.6% 109%
Welchol	388	103 +19.7% 27%	92 +9.5% 24%	103 +20.3% 27%	101 +19.8% 26%	399 +17.4% 103%
Effient (alliance revenue)	not disclosed	30 +54.7% -	30 +35.4% -	34 +41.2% -	33 -5.7% -	127 +26.2% -
USD Mn Luitpold Pharmaceuticals, Inc. (US) Venofer	468 288	141 -9.2% 30% 85 -5.6% 30%	98 -18.5% 21% 49 -31.0% 17%	140.0 -27.6% 30% 103 -11.8% 36%	85.0 -11.8% 18% 47 +29.8% 16%	465 -17.9% 99% 284 -9.6% 99%
EUR Mn						
Daiichi Sankyo Europe GmbH	650	135 <mark>-6.0%</mark> 21%	153 <mark>-0.2%</mark> 24%	161.0 <mark>-2.6%</mark> 25%	152.0 -16.6% 23%	601 <mark>-6.7%</mark> 93%
Olmesartan	480	96 -4.8% 20%	115 +4.4% 24%	123 +2.0% 26%	114 -16.5% 24%	448 -4.3% 93%
Olmetec/Olmetec Plus	340	62 -16.2% 18%	82 +3.1% 24%	82 -6.8% 24%	78 -17.8% 23%	304 -9.6% 89%
Sevikar	100	24 +19.3% 25%	23 -1.1% 24%	29 +17.7% 29%	23 <mark>-26.4%</mark> 23%	100 -0.3% 100%
Sevikar HCT	40	9 +50.1% 24%	9 +41.0% 23%	12 +49.4% 30%	13 +27.1% 32%	44 +40.5% 109%
Efient (alliance revenue)	not disclosed	9 +76.5% -	9 +57.9% -	9 +33.5% -	10 -1.0% -	36 +34.1% -
INR Bn						
Ranbaxy Laboratories Limited	105	37 +71.1% 35%	32 +53.1% 31%	27.0 +31.2% 26%	27.0 -28.9% 26%	124 +21.9% 117%

5. Sales of Global Products (FY2012)

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
JPY Bn						
Olmesartan	251.0	60.0 -5.3% 24%	60.8 +0.6% 24%	68.3 +6.4% 27%	69.7 +13.0% 28%	258.9 +3.7% 103%
Olmetec (JPN)	76.0	18.2 -10.8% 24%	19.3 -5.5% 25%	20.9 -7.6% 28%	19.9 +14.3% 26%	78.3 -3.2% 103%
Rezaltas (JPN)	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Benicar/Benicar HCT (US)	73.0	18.9 -6.3% 26%	16.7 -0.6% 23%	20.2 +24.7% 28%	17.4 -3.8% 24%	73.2 +2.8% 100%
Azor (US)	14.0	3.5 -1.7% 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor (US)	6.0	1.6 +30.8% 26%_	1.5 +34.3% 25%_	1.6 +37.1% 27%_	2.1 +90.9% 35%_	6.8 +47.8% 114%
Olmetec/Olmetec Plus (EU)	34.0	6.4 -26.5% 19%	8.1 -7.6% 24%	8.6 -6.9% 25%	9.4 -4.5% 28%	32.6 -11.1% 96%
Sevikar (EU)	10.0	2.5 +4.5% 25%	2.3 -12.2% 23%	3.1 +17.4% 31%	2.9 -13.7% 29%	10.8 -2.0% 108%
Sevikar HCT (EU)	4.0	1.0 +31.6% 24%	0.9 +25.7% 23%	1.3 +47.9% 32%	1.5 +43.3% 38%	4.7 +38.2% 117%
Other subsidiaries, export, etc	18.0	4.0 +20.6% 22%	4.3 +0.1% 24%	4.3 -3.1% 24%	8.1 +82.8% 45%	20.7 +25.7% 115%
Prasugrel	not disclosed	3.3 +52.6% -	3.2 +37.5% -	3.7 +43.5% -	4.2 +10.4% -	14.4 +32.5% -
Effient alliance revenue (US)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
Efient alliance revenue (EU)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -

1. Summary of Consolidated Income Statement (FY2011)

		Q1			Q2			Q3			Q4			FY20	011	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Not color	4000/	224.7	0.70/	4000/	224.4	7 50/	4000/	240.4	2.50/	4000/	242.2	-40 F0/	4000/	020.7	20.7	2.00/
Net sales	100%	231.7	-9.7%	100%	224.4	-7.5%	100%	240.4	-3.5%	100%	242.3	+10.5%	100%	938.7	-28.7	-3.0%
Cost of sales	26%	59.9	-6.5%	31%	69.0	-7.4%	30%	71.7	-3.9%	28%	68.1	-0.8%	29%	268.6	-13.1	-4.6%
Gross Profit	74%	171.8	-10.7%	69%	155.4	-7.5%	70%	168.7	-3.4%	72%	174.2	+15.6%	71%	670.1	-15.6	-2.3%
SG&A expenses	55%	128.3	-2.3%	61%	136.7	-1.6%	58%	139.0	-3.5%	69%	167.9	+12.5%	61%	571.9	8.3	+1.5%
R&D expenses	18%	41.0	-5.9%	19%	43.0	-5.8%	19%		-15.6%	23%		+8.2%	20%	185.1	-9.3	-4.8%
A&P expenses	9%	20.7	-9.4%	11%	23.7	-4.6%	10%	24.8	-4.1%	11%		+1.4%	10%	95.7	-4.0	-4.0%
Personnel expenses	15%	34.9	+0.8%	16%	35.6		14%		+1.9%	14%		+0.0%	15%	139.0	1.1	+0.8%
Other SG&A expenses	14%	31.6	+4.6%	15%	34.4		15%		+11.3%	21%		+38.7%	16%	152.1		+15.5%
Operating Income	19%	43.5	-28.8%	8%	18.7	-35.6%	12%	29.7	-2.8%	3%	6.3	+318.5%	10%	98.2	-23.9	-19.6%
Non-operating income / expens	ses	1.4			2.8			-9.6			-16.5			-22.0	-31.6	
Non-operating income		4.5			4.8			-1.0			1.7			10.0	-13.2	
Non-operating expenses		3.1			2.0			8.6			18.3			32.0	18.4	
Ordinary Income	19%	44.8	-36.0%	10%	21.5	-4.6%	8%	20.1	-47.1%	-4%	-10.2		8%	76.2	-55.5	-42.2%
Extraordinary income / losses		-1.1			-3.2			-41.7			3.7			-42.3	-31.0	
Extraordinary income		1.2			0.7			0.2			12.7			14.8	2.0	
Extraordinary losses		2.3			4.0			41.9			9.0			57.1	32.9	
Income before income taxes and minority interests	19%	43.8	-33.8%	8%	18.3	-34.8%	-9%	-21.6		-3%	-6.5		4%	33.9	-86.5	-71.8%
Income taxes / minority interes	ts	18.5			6.5			-2.1			0.7			23.5	-26.8	
Income taxes		16.4		-	6.3			15.2			1.8			39.8	-2.0	
Minority interests		2.1			0.2			-17.4			-1.2			-16.2	-24.7	
Net Income	11%	25.3	-23.5%	5%	11.7	-38.5%	-8%	-19.5	-	-3%	-7.2	_	1%	10.4	-59.7	-85.2%
Effective tax rate		<u>37%</u>			<u>34%</u>			_			_			<u>117%</u>		
Overseas sales ratio result	ts_	<u>51 %</u>			48%			<u>45%</u>			<u>56%</u>			<u>50%</u>		
2. Currency Rate (FY2011)	<u>)</u>	Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4 <u>YTD</u>			FY20		
		Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		81.75			79.81			79.00			79.07			79.07	-6.65	
EUR/JPY (average)		117.40			113.78			110.62			108.96			108.96	-4.17	
INR/JPY (average)		1.83			1.83			1.79			1.73			1.73	-0.20	

3. Segment Information (FY2011)

		01			02			Q3			04			FY20	11	
Daiichi Sankyo Group	to sales	Q1 Results	YoY	to sales	Q2 Results	YoY	to sales	Q3 Results	YoY	to sales	Q4 Results	YoY	to sales	Results	YoY	YoY
<u> </u>	10 00100	results	101	10 00100	results	101	10 00100	results	101	10 00100	results	101	10 00100	results	101	101
Sales to outside customers		191.9	-4.8%		185.9	-6.5%		204.7	-4.2%		180.6	-0.4%		763.2	-32.2	-4.2%
Inter-segment sales		0.1			0.1			0.3			-0.0			0.5	0.4	
Net sales	100%	192.0	-4.8%	100%	186.0		100%	205.0	-4.1%	100%	180.6	-0.4%	100%	763.6	-31.8	-4.0%
Cost of sales	21%	41.1	-8.4%	26%	48.3	-11.2%	26%	52.5	-4.4%	25%	45.2	-5.0%	25%	187.1	-14.7	-7.3%
Gross Profit	79%	150.8	-3.8%	74%	137.7	-4.6%	74%	152.5	-3.9%	75%	135.4	+1.2%	76%	576.5	-17.2	-2.9%
SG&A expenses	<u>58%</u> 20%	111.2 39.1	-2.0% -3.1%	64% 22%	119.1 40.9	-1.8% -5.9%	<u>60%</u> 21%	122.3 42.7	-4.2% -15.6%	<u>78%</u> 30%	140.2 54.2		65% 23%	492.8 177.0	-1.0 -7.0	-0.2% -3.8%
R&D expenses Other expenses	38%	72.1	-3.1 % -1.4%	42%	78.1	+0.5%	39%	79.6		48%	86.0	+5.0%	41%	315.9	6.0	+1.9%
Operating Income	21%	39.6	-8.5%	10%			15%	30.2		-3%	-4.8	-	11%	83.7		-16.2%
Non-operating income	2170	3.8	0.0 /0	1070	1.7	101470	1070	1.6	2.0 /0	<u> </u>	1.0		1170	8.1	0.9	10.270
Non-operating expenses		1.8			1.4			0.7			0.9			4.8	-2.3	
Ordinary Income	22%	41.6	-4.2%	10%	19.0	-17.8%	15%	31.1	-7.9%	-3%	-4.6	-	11%	87.0		-13.0%
Extraordinary income		1.2			0.7			-0.0			12.5			14.3	4.1	
Extraordinary losses		2.3			3.8			1.5			8.1			15.7	-5.2	
Income before income taxes and minority interests	21%		+1.2%	9%	15.8	-38.9%	14%	29.5	-14.2%	0%	-0.2	-	11%	85.6	-3.7	-4.2%
Income taxes		17.8			5.9			18.9			8.6			51.2	20.7	
Minority interests		-0.2	·	••	-0.8			-0.4			-1.6					
Net Income	12%	22.9	+2.5%	6%	10.7	-41.9%	5%	11.0	-57.5%	-4%	-7.2	-	5%	37.4	-21.4	-36.4%
Ranbaxy Group																1
Sales to outside customers		39.8	-27.5%		38.4	-12.0%		35.7	+0.6%		61.6	+62.3%		175.5	3.6	+2.0%
Inter-segment sales		0.2	,		0.2			0.2	10.070		0.4	. 02.070		1.1	-0.0	12.070
Net sales	100%	40.0	-27.1%	100%	38.6	-11.7%	100%	35.9	+1.1%	100%	62.0	+59.5%	100%	176.6	3.5	+2.0%
Cost of sales	47%	18.8	-2.2%	54%	20.7	+3.3%	54%	19.5	-0.1%	37%	22.8	+8.2%	46%	81.7	2.0	+2.5%
Gross Profit	53%	21.2	-40.6%	46%	17.9	-24.5%	46%	16.4	+2.5%	63%	39.3	+120.0%	54%	94.8	1.5	+1.7%
SG&A expenses	40%	15.9	-2.6%	42%	16.3	-5.0%	43%	15.6	+1.2%	43%	26.7	+59.6%	42%	74.4		+13.5%
R&D expenses	6%	2.3	-30.8%	6%	2.4	-21.3%	6%		-19.1%	4%	2.3	-17.9%	5%	9.3		-22.6%
Other expenses	34%		+4.5%	36%	13.9		37%		+5.8%	39%		+75.4%	37%	65.1		+21.6%
Operating Income	13%		-72.7%	4%		-74.9%	2%		+34.5%	20%		+998.6%	12%	20.4		-26.4%
Non-operating income		1.7			3.1			-2.5			0.8			3.2	-13.0	
Non-operating expenses	4.40/	1.3 5.8	70.00/	440/	0.5	. 252 F0/	260/	7.9 -9.5		C 0/	17.4		-2%	27.0 -3.4	23.1 -43.4	
Ordinary Income Extraordinary income	14%	0.0	-79.6%	11%	0.0	+353.5%	-26%	0.8		-6%	-3.9 0.2		-2 %	1.1	-43.4 -4.1	
Extraordinary losses		0.0			0.0			0.0			41.2			41.4	33.1	
Income before income taxes and minority interests	14%		-79.2%	11%		-31.2%	-24%	-8.7	_	-72%	-45.0	_	-25%	-43.8	-80.6	_
Income taxes	, , ,	-1.1	. 0.270		0.6	011270		-3.2			-6.5		2070	-10.2	-23.4	
Minority interests		0.0			0.0			0.0			0.0			0.2	-0.1	
Net Income	17%	6.9	-62.7%	9%	3.5	-22.7%	-16%	-5.6	-	-62%	-38.5	-	-19%	-33.7	-57.1	-
																-
Inter-segment Transactions																
Net sales		-0.3			-0.3			-0.6			-0.4			-1.5		
Cost of sales		0.0			-0.1			-0.3			0.1			-0.3		
Gross Profit		-0.3			-0.2			-0.2			-0.5			-1.3		
SG&A expenses		1.1			1.4			1.1			1.0			4.6		
R&D expenses		-0.4			-0.3			-0.3			-0.3			-1.2		
Other expenses		1.4			1.7			1.4			1.3			5.8		
Operating Income		-1.4			-1.6			-1.3			-1.5			-5.9		
Non-operating income		-1.1			-0.1			-0.1			-0.1			-1.3		
Non-operating expenses		0.0			0.0			0.1			0.0			0.1		
Ordinary Income	-	-2.5			-1.7			-1.5			-1.7		<u> </u>	-7.3		
Extraordinary income		0.1			0.0			-0.7			0.0			-0.6		
Extraordinary losses Income before income taxes and minority interests		-2.4			-1.7			40.3 -42.5			-40.3 38.7			0.0 -7.9		
Income taxes		-2.4			-0.2			-42.5 -0.5			-0.2			-7.9 -1.3		
Minority interests		2.3			1.0			-17.0			0.4			-13.4		
Net Income		-4.4			-2.4			-24.9			38.5			6.7		
											73.3			V. 1		

4. Sales by Business Units (FY2011)

	Q1	Q2	Q3	Q4	FY2011
IDV Do	Results YoY to plan				
JPY Bn	224 7 0 79/ 249/	224.4 7.50/ 220/	240.4 2.59/ 259/	242.2 .40.50/ 250/	038 7 3 00/ 079/
Consolidated Net Sales	231.7 -9.7% 24%	224.4 -7.5% 23%	240.4 -3.5% 25%	242.3 +10.5% 25%	938.7 -3.0% 97%
Japan Company (domestic sales)	100.4 -4.6% 23%	100.5 -2.4% 23%	113.9 -2.4% 26%	94.9 +4.3% 22%	409.8 -1.5% 94%
Olmetec	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 -1.4% 24%	17.4 -1.2% 19%	80.9 -1.8% 87%
Rezaltas	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%
Calblock	3.2 -13.4% 21%	3.2 -9.4% 21%	3.3 -13.8% 22%	2.7 -7.5% 18%	12.4 -11.3% 83%
Loxonin	14.4 +10.7% 25%	15.7 +13.3% 27%	17.2 +17.6% 30%	13.7 +8.3% 24%	61.0 +12.7% 105%
Cravit	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%
Nexium		2.6	0.6	0.7	3.9
Memary	2.2	1.6	2.8	3.2	9.8
Mevalotin	8.8 -14.0% 27%	8.6 -14.4% 27%	8.8 -11.6% 28%	6.8 -12.0% 21%	33.1 - 13.1% 103%
Artist	6.1 +0.0% 27%	6.2 +6.8% 27%	6.5 +3.6% 29%	5.6 +3.7% 25%	24.5 +3.5% 107%
Omnipaque	5.7 -11.6% 25%	6.3 -5.1% 27%	6.4 -2.0% 28%	5.2 -4.5% 23%	23.5 -5.8% 102%
Urief	2.6 +6.8% 24%	2.8 +13.6% 25%	3.0 +7.6% 27%	2.6 +9.2% 23%	11.0 +9.3% 100%
Inavir	0.4 - 4%	-0.1	1.7 -38.5% 19%	8.7 +125.1% 97%	10.7 +61.7% 119%
Vaccines	4.6 +166.4% -	5.3 +14.8% -	6.9 -19.7% -	4.5 +56.5% -	21.2 +19.6% -
Daiichi Sankyo Espha products	2.4	2.4	2.9	2.1	9.9
Daiichi Sankyo Healthcare (OTC)	9.7 +4.9% 20%	12.7 +8.2% 26%	13.7 +4.1% 28%	9.7 -8.5% 20%	45.9 +2.3% 94%
Daiichi Sankyo, Inc. (US)	34.6 +3.2% 27%	29.7 -12.4% 23%	30.1 -13.0% 23%	32.6 +15.0% 25%	127.1 -2.6% 98%
Olmesartan	24.9 -1.5% 28%	20.4 -17.4% 23%	20.6 -16.3% 23%	22.1 +10.7% 25%	87.9 -6.9% 100%
Benicar/Benicar HCT	20.1 -6.1% 30%	16.8 -18.7% 25%	16.2 -21.3% 24%	18.1 +6.6% 27%	71.3 -10.6% 106%
Azor	3.6 -7.0% 26%	2.5 -26.5% 18%	3.2 -8.7% 23%	2.8 +7.5% 21%	12.0 -9.5% 89%
Tribenzor	1.2 - 16%	1.1 +71.6% 15%	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%
Welchol	7.0 +0.5% 22%	6.5 -11.5% 20%	6.6 -16.0% 21%	6.7 +6.7% 21%	26.9 -5.8% 84%
Effient (alliance revenue)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -
Luitpold Pharmaceuticals, Inc. (US)	12.7 -13.6% 26%	9.3 -31.7% 19%	15.0 +31.0% 31%	7.6 -45.6% 16%	44.7 -17.0% 91%
Venofer	7.4 -12.5% 30%	5.5 -28.5% 22%	9.1 +55.6% 36%	2.9 -66.8% 12%	24.8 -19.0% 99%
Daiichi Sankyo Europe GmbH	16.9 +14.0% 22%	16.9 +2.0% 22%	<u>17.4 -4.3% 23%</u>	<u>19.1 +13.0% 25%</u>	70.2 +5.7% 91%
Olmesartan	11.9 +23.5% 22%	12.2 +4.2% 22%	12.7 -5.4% 23%	14.3 +24.4% 26%	51.0 +10.5% 93%
Olmetec/Olmetec Plus	8.7 +9.8% 22%	8.8 -5.1% 22%	9.2 -8.4% 23%	9.9 +5.4% 25%	36.6 -0.1% 92%
Sevikar	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%
Sevikar HCT	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%
Efient (alliance revenue)	0.6	0.6	0.7	1.0	2.9
Asia, South and Central America (ASCA)	6.5 +8.7% 22%	7.3 +3.8% 24%	6.9 +2.0% 23%	7.8 +2.8% 26%	28.6 +4.1% 95%
Daiichi Sankyo Pharmaceutical (Beijing)	0.9 -19.9% -	0.9 -15.0% -	0.8 -28.4% -	0.8 -11.1% -	3.4 -18.9% -
Daiichi Sankyo Pharmaceutical (Shanghai)	1.7 +21.9% -	1.7 -3.8% -	1.3 -18.7% -	1.6 -11.3% -	6.3 -3.9% -
Daiichi Sankyo Taiwan	0.8 +4.6% -	0.8 -2.8% -	0.8 -2.7% -	0.8 -21.0% -	3.1 -6.3% -
Daiichi Sankyo Korea	1.2 +23.0% -	1.1 +27.0% -	1.1 +14.6% -	1.1 -0.7% -	4.6 +15.2% -
Daiichi Sankyo (Thailand)	0.3 +10.1% -	0.3 +2.3% -	0.3 -1.6% -	0.3 -7.5% -	1.2 - <mark>0.1%</mark> -
Daiichi Sankyo Brasil Farmacêutica	1.1 +2.6% -	1.5 +4.4% -	1.5 +6.7% -	1.5 +13.1% -	5.5 +6.9% -
Daiichi Sankyo Venezuela	0.5 +22.5% -	1.0 +33.2% -	1.1 +74.6% -	1.6 +43.6% -	4.2 +45.1% -
Daiichi Sankyo Mexico S.A. de C.V			0.1	0.1	0.2
Ranbaxy Laboratories Limited	39.8 -27.5% 25%	38.4 -12.0% 24%	35.7 +0.6% 22%	61.6 +62.3% 38%	175.5 +2.1% 108%
Others	11.1 -38.7% 29%	9.5 -25.9% 25%	7.5 -40.5% 20%	8.8 -31.2% 23%	36.9 -34.5% 97%
Levofloxacin export, royalty, etc	3.1 -56.2% 45%	2.3 -67.5% 33%	1.2 -82.6% 17%	1.6 -78.3% 22%	8.1 -71.0% 116%
Plexxikon	3.0	1.9	0.3	0.8	5.9
		-			

[Reference] Sales in Local Currency

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
USD Mn		<u> </u>	<u>-</u>	<u> </u>	
Daiichi Sankyo, Inc. (US)	424 +16.1% 27%	382 -2.9% 24%	390 -7.5% 25%	412.0 +20.3% 26%	1,608 +5.6% 103%
Olmesartan	304 +10.9% 29%	263 -8.4% 25%	266 -11.2% 25%	278 +15.7% 26%	1,112 +0.9% 105%
Benicar/Benicar HCT	246 +5.7% 31%	217 -10.0% 27%	210 -16.5% 26%	228 +11.5% 28%	901 -3.1% 112%
Azor	43 +4.7% 27%	32 -18.4% 20%	41 -3.5% 25%	36 +11.9% 22%	152 -1.9% 94%
Tribenzor	14 - 16%	14 +96.0% 16%	15 +158.0% 17%	14 +287.9% 16%	58 +244.1% 65%
Welchol	86 +13.2% 22%	84 -1.9% 22%	85 -10.5% 22%	84 +11.6% 22%	340 +2.1% 88%
Effient (alliance revenue)	20 +401.5% -	22 +151.6% -	24 +90.2% -	35 +134.1% -	100 +150.1% -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	156 -2.8% 26%	121 -24.2% 21%	193 +36.4% 33%	96.0 -42.8% 16%	566 -10.0% 96%
Venofer	90 -1.5% 30%	71 -20.7% 24%	116 +60.8% 39%	36 -65.0% 12%	314 -12.2% 104%
EUR Mn					
Daiichi Sankyo Europe GmbH	144 +13.6% 21%	153 +2.7% 23%	165 +2.5% 25%	182.0 +21.5% 27%	644 +9.8% 96%
Olmesartan	101 +23.1% 21%	110 +5.1% 23%	121 +1.3% 25%	136 +33.5% 29%	468 +14.7% 98%
Olmetec/Olmetec Plus	74 +9.4% 21%	80 -4.4% 23%	88 -2.0% 25%	95 +13.4% 27%	336 +3.7% 97%
Sevikar	21 +43.7% 20%	24 +11.5% 23%	25 +21.1% 24%	32 +75.2% 30%	101 +35.9% 97%
Sevikar HCT	6 - 24%	6 - 25%	8 -10.6% 31%	10 +1366.1% 39%	31 +218.7% 119%
Efient (alliance revenue)	5	6	7	10	27
INR Bn					
Ranbaxy Laboratories Limited	22 -21.5% 26%	21 -1.5% 25%	21 +8.0% 25%	38.0 +82.4% 45%	101 +13.9% 119%

5. Sales of Global Products (FY2011)

	Q1	Q2	Q3	Q4	FY2011		
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan		
JPY Bn		<u> </u>		-			
Olmesartan	63.3 +5.2% 24%	60.4 -1.6% 22%	64.2 -2.3% 24%	61.7 +13.9% 23%	249.7 +3.4% 93%		
Olmetec (JPN)	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 -1.4% 24%	17.4 -1.2% 19%	80.9 -1.8% 87%		
Rezaltas (JPN)	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%		
Benicar/Benicar HCT (US)	20.1 -6.1% 30%	16.8 -18.7% 25%	16.2 -21.3% 24%	18.1 +6.6% 27%	71.3 -10.6% 106%		
Azor (US)	3.6 -7.0% 26%	2.5 -26.5% 18%	3.2 -8.7% 23%	2.8 +7.5% 21%	12.0 - <mark>9.5%</mark> 89%		
Tribenzor (US)	1.2 - 16%	1.1 +71.6% 15%_	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%		
Olmetec/Olmetec Plus (EU)	8.7 +9.8% 22%	8.8 -5.1% 22%	9.2 -8.4% 23%	9.9 +5.4% 25%	36.6 <mark>-0.1%</mark> 92%		
Sevikar (EU)	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%		
Sevikar HCT (EU)	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%		
Other subsidiaries, export, etc	3.3 +16.4% 20%	4.3 +10.4% 25%	4.4 +28.8% 26%	4.5 +18.3% 26%	16.5 +18.3% 97%		
Levofloxacin	13.5 -20.2% 26%	12.8 -24.1% 24%	13.9 -23.3 % 26%	12.2 -29.1% 23%	52.4 -24.2 % 99%		
Cravit (JPN)	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%		
Export, royalty, etc	3.1 -56.2% 45%	2.3 -67.5% 33%	1.2 - <mark>82.6%</mark> 17%	1.6 -78.3% 22%	8.1 -71.0% 116%		
Other subsidiaries	2.0 -4.7% 25%	2.1 -4.9% 26%	1.9 -12.9% 23%	2.0 -11.9% 25%	7.9 -8.6% 99%		
Pravastatin	10.2 -13.9% 27%	10.0 -15.5% 26%	10.6 - <mark>8.6%</mark> 28%	8.4 -12.6% 22%	39.2 -12.7% 103%		
Mevalotin (JPN)	8.8 -14.0% 27%	8.6 -14.4% 27%	8.8 -11.6% 28%	6.8 -12.0% 21%	33.1 -13.1% 103%		
Other subsidiaries, export, etc	1.5 -12.9% 25%	1.3 -22.1% 22%	1.7 +10.7% 29%	1.6 -15.1% 26%	6.1 -10.4% 102%		
Prasugrel	2.2 +176.5% -	2.3 +134.2% -	2.6 +72.6% -	3.8 +94.3% -	10.9 +108.2% -		
Effient alliance revenue (US)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -		
Efient alliance revenue (EU)	0.6 +34.9% -	0.6 +165.9% -	0.7 +65.5% -	1.0 +47.9% -	2.9 +64.8% -		